World's Largest Sportfish Superyacht 'Special One' To Be Delivered In 2024

'Special One' is a 52m Royal Huisman sportfisher superyacht, and has a delivery date of 2024. Set to become the largest specialist sportfisher superyacht as of this year. Read on for more information about this project...



About The Yacht

What it was made for

As a sportfisher, she has equipment that's for hunting larger predatory fish (like marline and swordfish). When it's nighttime, the yacht is illuminated by laser-powered exterior lighting. Also, the tower offers a viewing platform to the fishing area aft.

The design

The Netherlands-based studio Vripack handled exterior design, interior design, and naval architecture.

The stats & structure

■ Volume: 499 GT

• Beam: 9.8m

6 decks

• Aluminium hull & aluminium superstructure

Long bow

High bulwarks



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Tender Of The Week: Saxdor 320 GTO

Once again, <u>Superyacht Tenders</u> presents to you the tender of the week.

All eyes are on a *Saxdor 320 GTO* this week, extremely competitively priced. Check it out for more details and get in touch if you're interested!

Saxdor 320 GTO

A new 2024 boat, this one is available from June.

The model blends Italian design, American practicality, German craftsmanship, and French affordability. Features a T-top and walk-around deck, and showcases elegant design, swift outboard performance, and an efficient hull shape — which ensures a great combo of speed and fuel economy.

Perfect for a weekender role as well as a swift and good-

looking dayboat. Very well suited as a chase tender so would go perfectly with a yacht! Has twin mercury 300hp v8 outboards.



Specifications

• Length (excl. engine): 10.28 m / 33 ft 7 in

■ **Beam:** 3.10 m / 10 ft 2 in

■ **Draft:** 0.86 m / 3 ft 1 in

■ Passengers B: 6 / C: 9

• Classification: B Offshore / C

• Fuel tank: 428 L / 113 gal

• Water tank: 117 L / 30.9 gal

■ Outboard engines: 300 hp - 600 hp

■ Cruising speed: 32 - 45 knots

- Construction: Vacuum infused GRP

• Hull design: Twin-stepped V20° Hull



To find out more about this tender and what's on offer, reach
out here.

Superyacht Tenders is the place to go for your next tender.

For a discreet, confidential discussion as to how we can best assist you in buying, selling, or upgrading your tender, please contact Nigel Upton on nigel@superyachttenders.net

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Boundless Benefits Of Content Marketing In The Superyacht Industry

There Are Many Benefits That Come With Great Content.

A High Quality Content Marketing Strategy Could Be What You're Looking For. Superyacht Content Are The Ones To Supercharge It.

As a business in the Superyacht industry (or indeed, any industry), you might be thinking it's time for a proper content marketing strategy. Or maybe you tried it before, weren't too impressed with the results, and wondered why you tried in the first place.

On the fence or unconvinced? This article will set you straight.

Here's why you'll benefit from building a consistent content marketing plan — and what good content actually looks like.



Good Content Looks Like...

- 1. **Original insight.** Providing original insight into a topic of your choice puts your brand head and shoulders above the rest as the leading authority.
- 2. Correct punctuation and grammar. You wouldn't skip out on the small details when it comes to your business, so why produce error-riddled content? Proper punctuation and grammar are essential for displaying your professionalism and competence.
- 3. Well-organised formatting. Presentation is paramount. You don't want to read blocks of paragraphs without headings or dividers... That isn't easy to navigate or digest!

- 4. Findable articles (that actually see the light of day). Creating content that is search engine optimised (SEO) ensures that it ranks higher in search results, making it more discoverable to your target audience. Making your content findable maximises its impact. In turn, this drives traffic to your website, generating leads and conversions for your business.
- 5. **Readable information that engages with the reader.** Who's got the time to go through something that's difficult to read?

Why You'll Benefit From Good Content

With good content, your business will flourish. You'll boost your brand visibility, and generate more leads (and conversions) as a result. But remember...

You have got to stick with it.

A solid content marketing strategy that reaps results is one that:

- stays consistent (we're talking about a regular content schedule)
- is of high quality (see above for what good content looks like)
- has the right team behind it (who take the time to understand you and your business)

Are you a business in the Superyacht industry who focuses on crew?

You are in the right place.

At **Superyacht Content**, we provide an array of **marketing services** (not just related to the written word)! Check us out here, and fill out the form. A member of our team will get in touch with you ASAP.



First Waterless Cleaning Products Head To UK Marine Market. Let's Hear From Sea Clean, Sustainability Champions!

With an aim to revolutionise marine cleaning practices, Sea Clean introduces the UK marine industry's first and only specialist waterless cleaning solutions, each carefully crafted with gentle ingredients and responsibly packaged to minimise impact on the environment. In this article, we share an exclusive interview with the Sea Clean Team who talk about their goals for the future when it comes to the environment and Sea Clean's place in it.



Why found Sea Clean? What inspired you to launch the business?

We founded Sea Clean after experiencing first hand the need for more sustainable practices within the marine industry.

Our passion for the industry motivated us to embark on this journey and to promote making the better choices when possible.

What is your vision and future goals for Sea Clean?

Our vision entails enhancing brand recognition for Sea Clean while not only supplying customers and businesses with our cleaners but also collaborations to promote sustainability and eco-friendliness.

Are Sea Clean products suitable for use on yachts and superyachts?

Sea Clean offers a versatile range of five products tailored to meet various cleaning needs. Our solutions excel in cleaning dinghies, without the hassle of a hose and bucket, maintaining day boats during leisure time out at sea, and providing convenient touch-ups for superyachts and a solution to hose pipe bans when in restricted areas.

Additionally, Daily Wipedown effectively dissolves salt, ensuring effortless maintenance for yachts with a simple spray and wipe which is a perfect alternative to a rinse with a hose. Our Waterless wash range provides a deeper clean and wax at the same time leaving your yacht sparkling and protected from UV rays.

What does this waterless range do to right the wrongs that may be occurring in the industry?

While acknowledging the effectiveness of many cleaning products available, we recognize the environmental drawbacks associated with some.

Sea Clean stands out in its ability to preserve yacht condition while minimizing environmental impact. Our waterless range significantly reduces water pollution and scarcity issues, offering an eco-friendly alternative that's both effective and extremely convenient.

What are some facts that we should feel passionate about?

One lesser-known concern is the lack of new major reservoirs constructed in the past three decades.

This, coupled with engineered river flows and housing development, causing floods and water shortages, highlights the urgent need for sustainable water management practices.



What makes Sea Clean so unique?

Our waterless feature sets us apart in the market, providing users with innovative solutions that are both effective and

environmentally conscious along with our commitment to setting up other projects to help sustain the marine industry.

A Bit More About Sea Clean's Solutions

Why they're good for you and the environment

- Easy to use & time-saving: Simple and convenient application for effortless cleaning. Quicker than standard cleaning methods, saving you valuable time.
- Environmental impact: Reduces water pollution, contributing to a cleaner environment.
- Sustainable packaging: Packaged in recycled bottles, currently the best solution going.
- Plastic cleanup initiative: Committed to cleaning up 10,000 bottles of plastic in their first year, with plans to increase this number.
- Collaborative efforts: Working with stockists to offer unique collaboration ideas that promote sustainability.
- Cost-saving: Saves marina bills by reducing water usage.
- Versatile usage: Can be used anywhere, anytime, including at sea, in the marina, or on the dock.
- Solution for water scarcity: With predicted hot years ahead and inevitable hosepipe bans, a waterless solution is a step forward.
- **Showroom management:** You can use products in the showroom, which saves time and hassle moving boats.

Find Sea Clean on their website here: https://seaclean.uk/

Check out their Instagram here!



SPECIALIST MARINE PRODUCTS

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The 879 Companies In The Balearic Nautical Sector Generate €1.106 Billion In Revenue & Create 5,145 Jobs

The Balearic Marine Cluster presents a report with the main figures of the sector at the opening of the first Balearic Superyacht Forum. The nautical sector encompasses 879 companies generating €1.106 billion in revenue and creating 5,145 jobs, with an annual growth rate of 4.26 percent. This is according to the report presented by the Balearic Marine Cluster during the first Superyacht Forum held on the 25th and 26th April 2024 with the attendance of 300 professionals at the Palma Auditorium.



The First Exhaustive Sector Overview

This is the first time that a complete and exhaustive overview of the sector has been unveiled, highlighting the consolidation of the Balearic Islands as a hub of nautical activity in the Mediterranean. Toni Salom, **President of the Balearic Marine Cluster**, stated in his opening speech,

"The nautical industry in the Balearic Islands, representing 3.1 percent of the Balearic Islands' GDP, is not only an integral part of our local economy but also a symbol of our identity and culture."

Salom added:

"This leadership position confers upon us great responsibility and even greater opportunity, as we aim to become the most sustainable, intelligent, high-quality, and service-oriented yachting hub in the Mediterranean,"

The current state of the nautical industry, focusing on crucial issues such as environmental sustainability, new technologies in construction, maintenance, and yacht operations, as well as the necessary collaboration between the private sector and local authorities to ensure environmentally friendly growth, were the focal points of discussion at the Balearic Superyacht Forum.

Alejandro Sáenz de San Pedro, Counselor for Business, Employment, and Energy of the Balearic Government, noted in his opening remarks that this first superyacht forum, coinciding with the Palma International Boat Show, "positions the Balearic Islands as a hub of nautical activity in the

Mediterranean."

Jaime Martínez, Mayor of Palma, highlighted the sector's strength with 210 vessels registered in the Balearic Islands during the first quarter of the year and emphasized the dynamism of nautical companies due to their diversity, professionalism, and quality of services offered. Clara del Moral, Insular Director of Tourism for the Council of Mallorca, stated that events like the Balearic Superyacht Forum represent a committed effort to innovation and sustainability, contributing to harmony between residents and tourists.



Data Speaks For Itself

Based on 2022 data, this study by the Balearic Marine Cluster reveals that:

- •industrial activities (repair and maintenance, shipyards, and dry docks) account for over **30 percent of companies** (282), over **40 percent of revenue** (€459.38 million), and employ **2,475 workers**.
- Recreational nautical services represent nearly 40 percent of companies (337) but less than a quarter of revenue (€261.61 million) and sector jobs (1,234).
- The average size of companies is relatively small, with **40 percent** generating less than €300,000 in revenue, and 60 percent having fewer than five employees.

However, it is also noteworthy that:

- over 40 percent of revenue and 30 percent of total employment are concentrated in just over **20 companies**, indicating significant polarization between larger and smaller enterprises.
- Another notable finding in this report by the Balearic Marine Cluster is that the average salary in the nautical sector (€32,000 per year) is significantly higher than in other industries such as tourism, food, and furniture.
- Additionally, the refurbishment, maintenance, and new construction segment is the most highly compensated activity, with wages 10 percent higher than the sector average.
- In terms of distribution, **76 percent of nautical companies are located in Mallorca** (45 percent in Palma), particularly in the maintenance and refurbishment segment, while Ibiza holds a strong position in nautical tourism and recreational boating.

The First Debate

The first panel discussion, moderated by Martin Redmayne (Chairman of the Superyacht Group), was composed of the CEO of Astilleros de Mallorca, Diego Colón; Toni Forteza, CEO of Ocibar; Mar Vera, Head of Expansion and Sustainability at Alcudiamar; Belén Martín, Partner at Evolution Yacht Agents, and Legalley+'s lawyer, Miguel Angel Serra.

They all highlighted the strengths of the nautical industry, supported by the data presented earlier in the morning, and emphasized the international recognition of the Balearic Islands for their boat repair and maintenance services, their undeniable appeal as a nautical tourist destination, and their robust nautical business ecosystem, distinguished by high quality, efficiency, safety, and flexibility in naval repair and maintenance services. However, the speakers also noted a lack of space both in ports and shipyards, emphasizing the need for investments in infrastructure to cater to specific segments, such as the maintenance of vessels over 70 meters, given the growth experienced in this superyacht market.

Improving infrastructure, enhancing productivity efficiency, and fostering innovation are the three main future challenges of the nautical sector, as concluded by Diego Colón, CEO of Astilleros de Mallorca. Toni Forteza, CEO of Ocibar, pointed out the enormous growth potential of this industry during the summer season, while Mar Vera, Expansion Manager at Alcudiamar, considered the needs of professionals coming to work on the Islands.

Not losing sight of safety and reaching a consensus on navigation traffic regulation were the improvement aspects pointed out by Belén Martín, Managing Partner of Evolution Yacht Agents. Lawyer Miguel Angel Serra highlighted the importance of improving the fiscal framework in Spain compared to other competing countries such as France or Italy. Pedro

Suasi, Manager of the Balearic Marine Cluster, advocated for motivating the new generations to continue the sustainable growth of the sector and improve its social positioning.



The Second Debate

The second panel of this forum included the **President of the Spanish Golf Course Association**, Luis Nigorra; the **Operations Director of Evolution Yacht Agents**, Xisco Notario; the **Director of Engel & Volkers Mallorca**, Hans Lenz; **Michelinstarred chef Marc Fosh**, the **CEO of the Auditorium**, Marcos Ferragut, and **Superyacht captain** Carsten Franik, under the guidance of Martin Redmayne.

The panelists shared their experiences in the Balearic Islands, expressing their passion for the archipelago's nature, culture, and society, highlighting its geographical

positioning, tourist infrastructure, healthcare services, and security forces. The lack of housing for both locals and nautical professionals, the need to extend the tourist season with direct connections to Nordic countries and France during the winter, the focus on industries that add value such as nautical, and improving public perception of tourism were some of the aspects addressed during the debate.

The audience has been very active and participated in the discussions by asking numerous questions. The Balearic Superyacht Forum continued in the afternoon with a conference on the challenges of artificial intelligence in nautical affairs, presented by María Jesús Casado of **Omniaccess**, and Fabrizio Ottini of **Yachtmind**. The first day of this forum will conclude with an interactive workshop to address the challenges of the nautical industry.

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The Palma International Boat Show Celebrates Its 40th Anniversary By Looking To The Future

The Palma show, which has 295 exhibitors for the first time, is starting on the road to becoming certified as a sustainable event and will measure its economic impact.

The Palma International Boat Show celebrates its 40th anniversary with its sights set on the future with two projects that will mark the coming editions: the economic impact study and certification as a sustainable event. The fair, organised by the Regional Ministry of Enterprise, Employment and Energy, through the Balearic Islands Institute for Business Innovation (IDI), and the Balearic Yacht Brokers Association (BYBA), will open its doors from the 25th to 28th of April in Palma's Moll Vell.

Read on to find out more.



Sustainability & Impact

The measurement of the economic impact of the fair, which will be carried out thanks to the collaboration of the Directorate General of Economics and Statistics of the Ministry of Economy, Finance and Innovation, aims to confirm the position of the nautical event as an economic engine for the city and even for all the islands. To do this, it will measure the direct and indirect expenditure generated by exhibitors and visitors during the fair, and the days before and after.

On the other hand, the organisation, aware of the importance of sustainability in the current context and its impact on the marine environment and the local community, has initiated certification as a sustainable event, which is one that is committed to minimising the carbon footprint, promoting inclusion and equality, and raising awareness of the

importance of responsible practices. Thus, this year, among other initiatives, the carbon footprint will be measured and a reduction plan will be developed.

Record Number Of Participants

A record 295 exhibitors will be taking part in this year's event, an increase of 24 companies compared to the previous edition. Although the venue has the same surface area, 86,000 square metres, it has been possible to increase the number of participants by limiting the contracting space with the aim of having a wider range of quality and attractive nautical products for the thousands of professionals and enthusiasts who visit the fair. As for the number of boats at sea, the figure is similar and stands at 260 compared to 252 last year, as the lengths remain the same.

For years now, international companies and shipyards have been using the Palma event as a stage for presenting new models of boats worldwide, and this year the fair will feature several of them. Once again, the exhibition of superyachts will be one of the most complete in Europe.



Palma Superyacht Village

The Palma International Boat Show includes the Palma Superyacht Village, a section specially designed for acquiring or buying boats over 24 metres in length, both sailing and motorboats, organised by BYBA. One of the new features of the Palma Superyacht Village is the Superyacht Square area, an evolution of the Innovation Corner that was launched last year. In addition to the Yachting Ventures start-ups, the area will include a zone dedicated to sustainability.

In addition, they have organised the Mallorca Yachting Summit, a meeting for the nautical sector open to the entire industry, which will give visibility to the exhibitors of the boat show who will be able to share and present their products. The Summit will take place on the 26th of April in

The Balearic Superyacht Forum

The activities dedicated to the celebration of the 40th anniversary will also characterise this edition of the fair. The most outstanding event that positions Palma as an international nautical hotspot is The Balearic Superyacht Forum, organised by the Balearic Marine Cluster with the sponsorship of the IDI and the collaboration of The Superyacht Group.

This is the first international superyacht forum in the Balearic Islands, to be held on the 24th and 25th of April, coinciding with the Palma International Boat Show. For two days, Palma will bring together around 300 superyacht professionals, experts and enthusiasts in an event where the main aspects that will determine the future of the sector will be discussed.

The Balearic Superyacht Forum has a full programme consisting of a wide variety of sessions, presentations and interactive activities focusing on aspects such as innovation, sustainability, the evolution of Palma's nautical maintenance and repair industry, as well as the opportunities and challenges facing the Balearic Islands as an international nautical tourism destination. Attendees will conclude the forum activities with a visit to the nautical fair.

40th Anniversary Activities

The fair organisers want the 40th anniversary celebration to

be a tribute and thanks to the companies that have been part of this project over the years and have consolidated it as one of the most important on the international calendar.

This event began as a Floating Boat Show in Alcudia in 1983 with local companies and gradually functioned as a gateway for international firms that decided to establish themselves on the island and, conversely, allowed Balearic companies to internationalise. Public-private collaboration has been one of the pillars of the growth in quality and quantity of the Palma International Boat Show.

With this purpose, organisers will award the Marcial Sánchez Barcaiztegui Prize to the company Comercial Morey, which has participated in all the editions of the show. In addition, tribute will be paid to Alcudiamar and the Alcudia Town Hall, which hosted the first edition of the event.

Finally, on the 26th of April, the fairgrounds will host a series of activities to celebrate the 40th anniversary with visitors and exhibitors. From 6 p.m. to 8 p.m., the public at the fair will be able to enjoy music and entertainment groups. From 8 p.m. onwards, the exhibitors will be the stars of the celebration, which will end with a drone show visible from different parts of the city.

Nautical Sector Figures

The marine industry is considered strategic for the economy of the Balearic Islands. According to data from the Balearic Marine Cluster, the Balearic marine sector currently has 879 companies dedicated exclusively to recreational boating, which generate a turnover of 1,106M.

In addition, the sector is responsible for 5,145 jobs.

Important Dates, Times & Sectors

DATES: 25th TO 28th April, 2024

OPENING HOURS: from 10:00 to 20:00 hours

EXHIBITION SITE: Moll Vell de Palma

EXHIBITION SITE SURFACE AREA: 86,000 square metres

NUMBER OF DIRECT EXHIBITORS: 295

NUMBER OF BOATS AT SEA: 260

SECTORS REPRESENTED:

- Nautical tourism
- Nautical equipment
- Marine engines and generators
- Nautical sports
- Boats
- Marinas and infrastructures
- Boat building and maintenance
- Electronics, navigation and communication systems
- Jet skis and quads
- Superyachts and brokers
- Official bodies
- Services

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Tender Of The Week: Castoldi JT21 Available To Reserve Now!

<u>Superyacht Tenders</u> brings you the tender of the week!

This week, check out this *Castoldi JT21*. Read on for more information about this exciting opportunity. It's available to reserve now.

Castoldi JT21 - 6.30m

Completion date scheduled for September 2024. New build on order, which represents the last available JT21 for 2024. Get in touch and you can reserve it now.

Extensive specification shall include: beach lander bow steps, forward spray dodger, single central point lift, folding console, battery charger, teak decks, Raymarine Axiom + 9, full electronics pack. The colour scheme is standard white

colour. If necessary, you can still change the final specification.



Specifications

• Beam: 2.60M

- Height Minimum: 1.17m

• Engine: 1 x Yanmar 4LV250 Hp / Castoldi Jet

■ Passengers: 12

■ Total Displacement: 1580 Kg (Light)

• Fuel Capacity: 155 Ltrs



For more information on this tender and what's on offer, go here.

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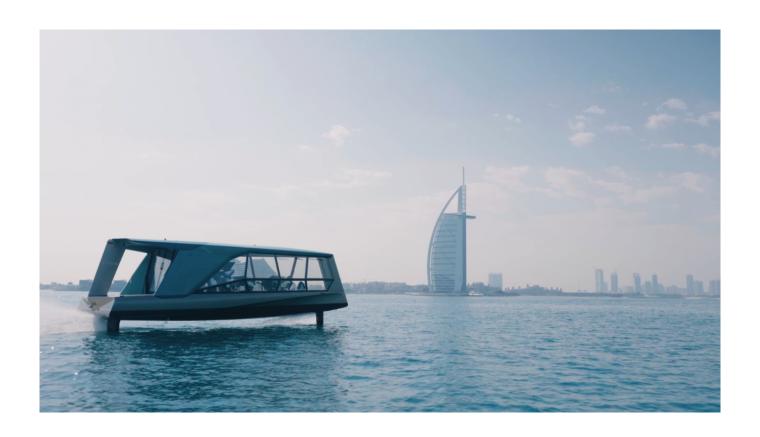
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THE ICON At Marsa Al Arab Marina: D-Marin Presents World's First Emission-Free Yacht

D-Marin, Tyde, and Madinat Jumeirah, have showcased their shared commitment to sustainability with an exclusive display of THE ICON, the world's first battery-powered, emission-free yacht which emits zero noise or pollution. It is currently showcased at Marsa Al Arab, the state-of-the-art 82-berth luxury marina operated by D-Marin.

Brought to the Gulf by The Silent Power, THE ICON is a spectacular 13.5 metre, 100 percent sustainable watercraft that has been brought to life by Designworks, a subsidiary of the BMW Group and TYDE. Using leading technology to combine climate-friendly mobility, the vessel operates with up to 80 percent energy savings compared to conventional yachts, while maintaining a luxurious ride experience.



A Commitment To Sustainability

Experiences of the yacht are being held at Marsa Al Arab, one of four D-Marin marinas in Dubai, which offers customers exclusive member benefits within an ultra-luxury yachting setting.

Residents of Jumeirah Dar Al Masyaf, the Presidential or Royal suites at the resort's four hotels, or Jumeirah One members, are exclusively invited onboard THE ICON to experience a luxury cruise from the Marsa Al Arab Marina exploring the spectacular sights of Marsa Al Arab, Burj Al Arab and Madinat Jumeirah. This experience is paired with THE ICON's only noise output — an orchestrated suite of ambient sounds and music, composed by Grammy and Academy Award-winning composer, Hans Zimmer.

Marsa Al Arab Marina is dedicated to D-Marin's commitment to creating sustainable marinas for present and future

generations. D-Marin recently received the silver award for a consecutive year by EcoVadis, the world's most trusted provider of business sustainability ratings, which ranks D-Marin in the top quarter of leisure companies worldwide for its ESG programme.

In line with this sustainability commitment, Marsa Al Arab marina has eliminated plastic usage, uses responsible waste management practices, invests in clean energy and technology, and supports marine conservation through charitable donations to WWF.



A Few Words From Silent Power & D-Marin

Alex Rodionov, Managing Director of The Silent Power, said:

"We are delighted to have found a visionary partner in D-Marin Dubai and Madinat Jumeirah to offer this innovative and

Selcuk Balci, Managing Director of D-Marin Dubai, said:

"Sustainability is key to all our marinas. D-Marin is driven by a commitment to providing sustainable marinas and building the foundations for a future where the marine industry aligns with environmental sustainability. This experience, based on three companies' shared passion for the environment, is testament to this sustainability commitment."

To find out more about D-Marin's Marsa Al Arab, visit here.

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The Yacht Experience 2024. An Exclusive Event For Motor Yacht Enthusiasts

Serious motor yacht enthusiasts and experts, this is the exclusive event for you. **The Yacht Experience** promises to be a fantastic weekend. Read on for more.



De Valk Loosdrecht

Important Information

Dates: Saturday, April 20 & Sunday, April 21

Times: Between 11am and 6pm

Location: De Valk Loosdrecht

Parking: Nieuweweg 28, 3625 AZ Brekeleveen

How to register

Head to the website here: <u>The Yacht Experience - De Valk</u> <u>Loosdrecht</u>

After you register, you should receive an email confirmation which is your admission ticket.

What's Happening?

During this exclusive two-day event, you'll be able to admire a wide range of motor yachts and connect with various specialists from the watersports industry and fellow motor yacht enthusiasts.

<u>Superyacht Tenders</u> is also pleased to report that Qnautic tenders & yachts will be there, showcasing their fantastic tender — <u>the Q39</u>. It's a unique opportunity to have a closer look, so send any <u>enquiries here</u>.

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Electric Tenders. Where Do They Stand In The Tender Industry?

Electric power has made huge advances over a relatively short time, increasing in popularity across all sectors.

Join Nigel Upton from <u>Superyacht Tenders</u> to take a look at how electric power looks set to make a major impact in the yachting industry — and potentially revolutionise the yacht tender market.



First...What Is An Electric Boat?

To clarify, an electric boat is powered by a motor relying on electricity using onboard batteries rather than the traditional internal combustion engine. It represents the sustainable choice for the future. Zero emission tenders will undoubtedly set new standards in the industry.

But why are we not seeing more of these types of boats introduced into the yacht tender market?

Many manufacturers have struggled with the transition from combustion to electric power over the years. Lack of range, power, speed, weight as well as the lengthy charging times are cited as the common issues.

Below, we will asses the pros and cons of going all electric to give you a good overview of the major considerations.

Pros?

Emission free — meaning they minimise the impact on the environment and are the sustainable choice for the future.

Running Costs - no more expensive fuel costs to consider.

Low maintenance — electric engines require minimal maintenance, with reliability vastly improved over combustion engines. No costly servicing to worry about.

Noise Levels — no more noisy diesel or petrol engines, allowing passengers a more relaxed and peaceful time on the water.

Ease of operation — press a button and go, simple as that. No need to worry about engine temperatures, gear selection, and mechanical parts.

Acceleration — instant torque from electric motors, providing impressive acceleration with no lag.

Intelligent Technology — Engines and drives can be monitored and assessed constantly anywhere in the world via an app. Providing continual feedback on the workings of the boat and systems and adjusted at the touch of a button.

Cons?

Lack of choice - the market is still developing and the choice
of boats are still limited compared to traditional options.

Limited range — still a factor especially when used at full power.

Speed deficit - overall top speed hasn't met with
expectations.

Charging time — lengthy periods to charge the batteries that results in down time on the water.

Where Do They Stand In Future?

If we focus on the smaller garage or deck tenders supplied to large yachts, ranging in size from 6-8m, I believe that the next generation of electric tenders will be perfectly suited for this role.

Crew and guest tenders need to perform endless ship to shore

duties. We are now seeing some manufacturers that are quoting 200nm at a speed of 10 knots. Even at 25 knots they can cover 50nm and have enough torque to easily provide cover for Watersport duties. Surely with a practical seating layout and yacht compatibility, these types of tenders could make fantastic additions to yacht operations as a whole.

New fast chargers are significantly reducing charging time. Allowing boats now to be re-charged in 30 minutes. This is a huge step forward. If yachts are supplied with a fast charger to be fitted onboard, then its unlikely to disrupt a heavy schedule.

As technology evolves and more time and resources are devoted to electric power, so to will the choice of boats available. Manufacturers who couldn't make the package work before will now see opportunities to go all electric.

Speed and range will continue to improve so that soon the benefits of electric tender use will almost certainly outweigh the traditional combustion power unit.

I am convinced that e boats will quickly establish themselves in this sector and I look forward to being involved in the future of the electric yacht tender market.

<u>Superyacht Tenders</u> is the place to go for your next tender – or e-tender.

For a discreet, confidential discussion as to how we can best assist you in buying, selling, or upgrading your tender, please contact Nigel Upton on nigel@superyachttenders.net

Email: info@superyachttenders.net

Phone: (London) +44 7756 867 806 <u>OR</u> (Barcelona) +34 659 556



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Tender Of The Week: Van Dutch 40

<u>Superyacht Tenders</u> is here to bring you the tender of the week!

This week, we introduce you to the *Van Dutch 40*. Could this one be the perfect fit for your yacht? Read on to find out more...

Van Dutch 40

With reduced build schedule, there's a great build opportunity with this tender!

Coming as new improvements this year, the tender will have a revised hull and improved guest layout. What makes this model a popular choice when it comes to chase tender duties for owners and guests to enjoy? There's exterior seating for 10 passengers plus overnight accommodation.

Volvo's new D6 DPI inboards, plus a host of additional individual options, are also available.



Specifications

• **Beam:** 3.45m

■ Engines: 2 x Volvo Penta D6 380/440 Hp DPI Stern Drives

Speed: 40 KnotsPassengers: 10

Displacement: 8,200 KgFuel Capacity: 850 Ltrs



Interested in this tender? Enquire for more information here.

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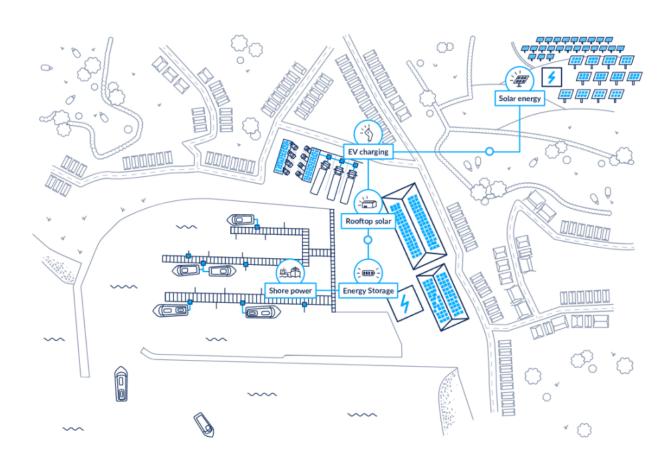
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Net Zero Marine: The Future Of Marine Power, Beginning With The UK

Great news for the UK Superyacht industry and the environment! Net Zero Marine build and operate renewable and shore power systems for the marine sector that are fully capable of operating in harsh conditions. They are rolling out zero emissions technology, and integrated marine renewables and shore power assets across the UK. This article covers their mission, ethos, and the impact they're going to have on UK marinas.

Read on as Superyacht Content speaks to Miles Cole from Net Zero Marine.



Tell Us About The Future Of Marine Power. Where Does Net Zero Marine Come In?

The future of marine power in the inland and coastal sectors will be highly reliant on both grid bought power and integrated renewables in order for organisations to achieve their net zero targets.

Net Zero Marine finance, consent, construct and operate renewable shore power systems specifically designed for the marine sector. NZM are a team with a passion for providing quality service and have developed reliable marine power systems through years of experience. That's why we design, own, maintain and operate our shorepower equipment to ensure that it continues to provide high quality performance through its lifecycle.

What Is Your Ethos At Net Zero Marine?

We are all about displacing the use of liquid hydrocarbons and creating the zero emissions berths of the future.

NZM have a unique combination of renewable energy and maritime expertise and our ethos is to develop engineering solutions for our clients whilst driving forward the transition to Net Zero.

What Is Your Mission?

As specialist marine renewable energy providers, NZM, have been spearheading the shift to zero emissions technology in the marine sector.

What Are You Excited For?

We are especially excited to provide superyachts with clean renewable power whilst at berth!

Why Is It Important That UK Superyacht Marinas & Destinations Look To Upgrade Their Shore Power Capabilities?

How can they do it, and how is Net Zero a driving force behind this?

Shore power assets are becoming increasingly important to port and marine operators that need to reduce emissions at berth and future-proof their services for increasingly cleaner and more forward-thinking vessels. Our integrated approach provides shore power and ensures competitive pricing, maintaining price parity with marine diesel.

Would This Make Winter Berths For The UK More Viable?

NZM provide high-capacity shore power 365 24/7 ensuring that superyachts have ample power required for UK winter berthing.

What Role Is Net Zero Marine Playing For Sustainability & The Environment In The Superyacht Industry?

NZM recognise that superyachts can make an immediate impact on their carbon footprint by plugging into clean renewable shore power whilst at berth. NZM want to support this transition away from the use of diesel and other hydrocarbons whilst at berth.

To find out more about **Net Zero Marine**, visit their website here: https://netzero-marine.com/



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