### Dynamiq Presents Stefania

Dynamiq presents Stefania, the 41-metre gold Superyacht. This GTT135 was completed at the company's shipyard in Massa, Tuscany, after 24 months of designing and construction. This golden beauty looks every inch a superstar!

<u>Dobroserdov Design</u> developed the elegant exterior of the aluminium superyacht. Her unique colour scheme of shiny gold and dark brown differentiates her from the other white superyacht in the ocean. Her reverse bow looks impressive and fresh and expresses the innovative, chic soul of Dynamiq yachts. Just as important, she performs at the top of her class.



Dynamiq GTT 135

#### **Details**

M/Y Stefania's efficient fast-displacement hull was designed by Dutch naval architects <u>Van Oossanen</u> to give her minimal resistance and low fuel usage while still capable of high speeds. She uses as little as 50 litres of fuel per hour thanks to twin MAN V12 1650 engines.

■ Top Speed: 20 Knots

Range: 5000 Nautical MilesCruising Speed: 10 Knots

With this range, the owners can enjoy two seasons during the year, the usual Med and Caribbean. Still, she is also capable of greater freedom when navigating remote locations like South-East Asia with no bunkering facilities. Stefania's shallow draft of 1.8 metres makes her perfect for cruising the Bahamas' remote cays and shoal waters.

The Hull Vane®, a patented fixed foil located under the stern of the boat, is one of Stefania's distinguishing characteristics. This innovation results in a considerable reduction of pitch and hull resistance, allowing for the installation of smaller engines, lowering fuel costs and increasing range.



Dynamiq GTT 135

### Sergei Dobroserdov founder of Dynamiq Says:

"Superyacht Stefania is the evolution of our full-aluminium Gran Turismo Transatlantic concept and represents everything you would expect in a medium-sized product from a boutique family shipyard: exclusive looks, advanced technologies and attention to detail"

"The basis of the GTT 135 is the lightweight full aluminium hull, but every element has been perfected, from the topnotch soundproofing components by Dutch experts Rubber Design, including a torque compensation system for the gearboxes, to the Bowers & Wilkins hi-end sound system. Dynamiq has even developed an exclusive pen with Montegrappa for the owner. The difference from our previous models is that the design and engineering has now been developed to the utmost degree. I am very happy with how the GTT135 looks: she's modern and elegant with lots of design details and interesting elements. We are happy to state after the sea

trials how her many technical innovations take performance and comfort to the next level."



Dynamiq GTT 135

### Inside M/Y Stefania

The spacious 5-cabin layout is positioned in the most comfortable location, amidships on the lower deck, guarantees that all passengers have a comfortable ride on board. Her interior is designed by Miami-based Giuseppina Arena in a modern Art Deco style, with Fendi furniture. Stefania has handmade OT carpets, soft gold and natural mother-of-pearl accents, ensuring ultimate luxury and originality.

The interior has a 2.2-metre ceiling height, which is a significant feature, making the interior feel open and spacious. Stefania has a 10-person pool with a capacity of

4,500 litres, located on the main deck in an open-air beach club complete with a second bar allowing owners and guests to enjoy a close-to-the-sea lifestyle.



Dynamiq GTT 135

Among other stand-out design features is the real fireplace in the main salon and a unique atomiser system featuring scents from the iconic Ferragamo brand, with its latest collection of home perfumes "Bianco di Carrara" for a subtle and luxurious aroma on board.

Dynamiq also collaborated with Klassen, a German VIP vehicle outfitter, to create a unique wheelhouse that features the same quality and design as Klassen's ultra-luxury shuttle vans.



Dynamiq GTT 135

To complete, Stefania meets the most rigorous RINA Commercial Class requirements and prestigious Comfort and Green Star Plus notations, making her safe, comfortable, and environmentally friendly.

### MAIN SPECIFICATIONS OF GTT 135:

■ Length: 41 metres

■ Beam: 8.3 metres

Draught: 1.8 metres

Material: Full aluminiumTonnage: 299 gross tons

■ Speed: 21 knots

- Range: 5000 NM at 10 knots

• Guests: 10 in 5 cabins

• Crew: 6



Dynamiq GTT 135

### Video Tour:

To see this big, bold and gold beauty in action, find her on YouTube <a href="here">here</a>

For the latest Superyacht News, click <a href="here.">here.</a>

## New Amazon River Expedition Vessel: Aqua Nera

<u>Camper and Nicholsons</u>, the world's oldest and largest yacht agency, has just welcomed a brand new expedition vessel to its fleet, the 62.40m <u>Aqua Nera</u>.

Aqua Nera is now the most luxurious river vessel on the Amazon River, the most biodiverse area on earth. From her base in Iquitos in the Peruvian Amazon, the 20-cabin vessel has just completed her maiden voyage, and you can secure a booking from just USD 359,000 per week.



Aqua Nera

### Her Story:

The arrival of Aqua Nera is a story of its own. In July 2020, the 800-ton vessel departed Ho Chi Minh City. She was transported for 35-days through the Indian and Atlantic Oceans to the mouth of the Amazon. Her owner, Francesco Galli Zugaro, then took her 2,000km (1,200 miles) upstream through Brazil to Peru. He said:

"Peru's Pacaya Samiria National Reserve is inaccessible by road. That means we had to navigate Aqua Nera up the Amazon, which unleashes the discharge of the world's next seven largest rivers combined. The logistics of the 15-day voyage were mind-boggling. But the chance to spot pink river dolphins and red-faced spider monkeys made it well worth it."

#### About her:

Aqua Nera is designed for the Amazon. They have fitted her with low impact smokeless engines and an extremely shallow draft of just 1.5m (5ft), causing minimal disturbances and wake. Setting the standard for luxury river cruising, Aqua Nera draws design inspiration from the Peruvian Amazon's mystical black water lagoons. Her stylish and contemporary interior, the work of the award-winning Noor architectural agency, brings the peacefulness of the Amazon — with just a hint of jungle drama — on board.

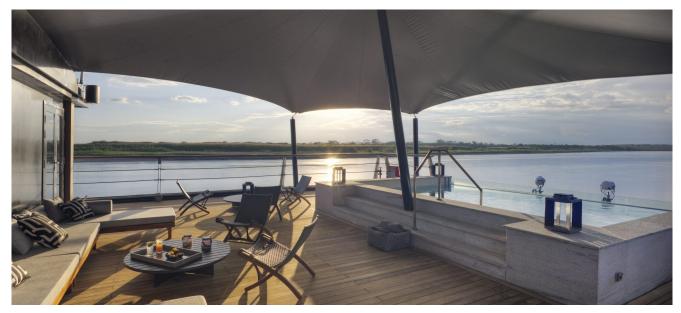
Her 20 design suites can accommodate 40 guests and include full floor-to-ceiling windows that make the revolving Amazonian panorama a permanent fixture. Each cabin is fitted with ensuite bathrooms complete with dual sinks, walk-in showers with overhead rain shower attachments.

#### Her Features:

• Well-appointed and flexible accommodation for 40 guests.

- Full-length windows offering spectacular panoramic views.
- Top-class service provided by 40 passionate crew members.
- Daily expert-guided adventure activities and on-shore excursions.
- Twin observation decks at both the bow and the stern of the vessel.
- On-deck plunge pool.
- Indoor and outdoor cinema facilities.
- Fully equipped gym and spa with single and couple treatments suites.
- Library and games room, including a pool table.
- 4 x auxiliary aluminium tenders equipped with low emission engines
- Boutique shop supporting local craftsmen.
- Infirmary with onboard medical staff.

The fine dining salon also offers cuisine from chef Pedro Miguel Schiaffino, whose Malabar restaurant in Lima ranks among San Pellegrino's World's Best Restaurants. River fish ceviche and coca leaf cookies grace his gourmet 'rainforest to table' menu.



Aqua Expeditions — Ivana Otero.

### Sacha Williams, Camper & Nicholsons' Charter Marketing Director, says that:

"Francesco's latest launch proves that he can place luxury vessels in the world's hottest destinations, just as he did with Aqua Mekong in Cambodia and Vietnam in 2014 and Aqua Blu in Raja Ampat and the Spice Islands in 2019. They can all be chartered using Camper & Nicholsons brokers alongside a dozen other explorer yachts from the Arctic to the Indian Ocean."

To see what else you can charter with Camper & Nicholsons, click <a href="here">here</a>. For more of the latest news on the superyacht industry, click <a href="here">here</a>.

## Falcon Tenders Reveal High Profile Limousine Tender

Falcon Tenders reveal high profile limousine tender. Falcon has produced a series of collaborations with some of the most well-known names in superyacht design. They bring innovation, sustainability, and style to the forefront.

### About Falcon Tenders and Co-Founder Mark Pascoe

<u>Falcon Tenders</u> specialise in building superyacht tenders for the most discerning yacht owners. The Southampton-based boatbuilder draws on co-founder Mark Pascoe's 20+ years of industry experience. They produce bespoke tenders for some of the most iconic superyachts ever launched. Now, at the dawn of a new era in customisable yacht tenders, Pascoe and his skilled team of experienced craftsmen reveal a raft of collaborations with some of the biggest names in superyacht design, to bring innovation, sustainability and beauty to the forefront.

Mark Pascoe started manufacturing RIBS and hi-performance sports boats with a dedicated team of craftsmen working under him. The company enjoyed a large-scale expansion with its range of 7-10m Sport RIBS.

Mark's turning point was when he oversaw the production of two custom tenders for the legendary S/Y MALTESE FALCON. Mark then returned to Pascoe International as Production Manager, where he oversaw over 200 superyacht tenders built.

In 2021 Pascoe began a new chapter in his career and established Falcon Tenders, which looks to build the very best superyacht tenders on the market.

Since its debut, the label has worked with worldwide stylists, including Tim Heywood, the multi-award-winning designer, visionary creatives Uros Pavasovic and David Weiss of Designova, and naval architect Patrick Banfield.



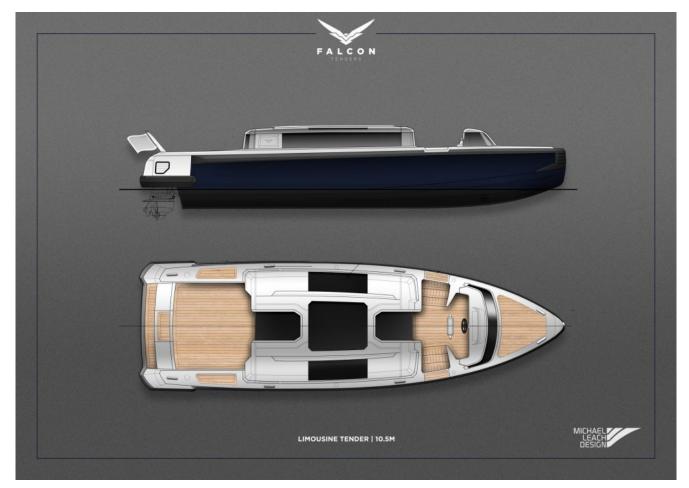
Designova Falcon Tender

### Falcon Tenders First Limousine

Falcon Tenders' first limousine model is penned by British studio Michael Leach Design. It measures 10.5 metres and is the ideal accompaniment to superyachts

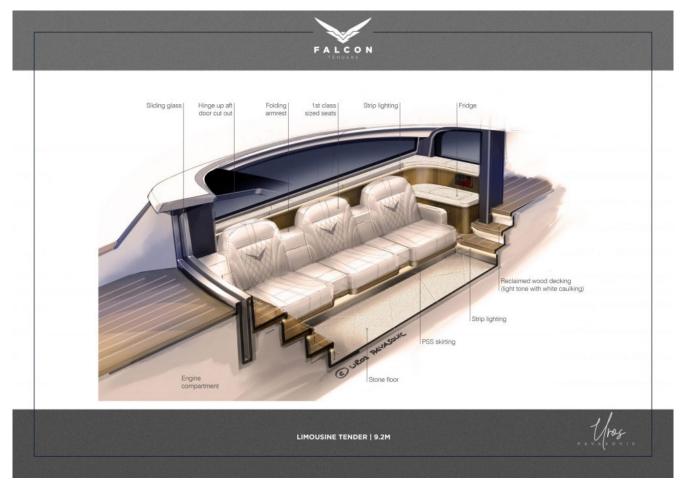
### of all sizes.

Falcon Tenders limousine is pitched at the upper end of the tender market. It has the perfect design for guests wishing to go comfortably from the yacht to shore best suited to yachts of 100+ metres that anchor further out at sea.



10.5m Falcon Limousine Tender

Falcon adorned the exterior decks with reclaimed teak, complemented by premium Scottish leather upholstery for a refined interior finish. A matching open tender is also currently in the pipeline.



Interior Design - Limousine Tender

### A Statement from Mark Smith from Leach Design

"Some owners want absolute luxury with Bentley-inspired interiors and others are all about speed," -Mark Smith

Mark Smith is the director at <u>Michael Leach Design</u>, best known for designing 96m M/Y PALLADIUM, 93m M/Y LADY S and 110m Feadship M/Y ANNA, one of the largest yachts on the charter market.

Whether large or small the parameters of boat design remain the same they are comfort, beauty and performance. Having worked on 100+ meter yachts, Smith understands the functionality and diversity required for their matching tenders. Interestingly, the Falcon Tenders limousine and open tender are the first boats that they have worked on without the confines of an owner's brief.

Smith has known Mark Pascoe since the 1980s, with the boatbuilding expertise that he and his team bring to the table, MLD has said they are very excited to be partnering with Falcon Tenders on their debut models.



Tim Haywood — Falcon Open Tender

### A Statement from Mark Pascoe

Falcon Tenders' fully-custom yacht tenders are hand-built to order in limited numbers. Speaking on the Falcon Tenders setup, Mark Pascoe commented:

"We have a small, dedicated team at Falcon Tenders, rather than a large factory that is mass-producing. One of our biggest assets is the fact we have people with real passion, all of whom have worked in the tender business for 10 years or more. We have the skill set and appetite to do something pretty special, and partnering with the likes of Michael Leach Design, Tim Heywood and all the other designers who have collaborations."

Falcon Tenders' limousine model and matching open tender design will make their international debut at the <u>2021 Monaco</u> Yacht Show.

Working with owners, captains, designers and shipyards, Falcon Tenders has the resources and industry know-how to fine-tune designs to meet specific owner requirements. They welcome all opportunities to bring any tender project to life.

You can find further information on the website at www.falcon-tenders.com

For more articles like this one, click <a href="here">here</a>.

# The Yacht Sales and Charter Market — How has COVID-19 changed it?

We caught up with the CEO of <u>West Nautical</u>, Andrey Lomakin, to discuss how the yacht sales and charter market has changed due to Covid-19 and how he thinks this summer season will be different.

### How did you first get into the yachting industry?

It was the year 1998 when I went to buy my first boat and that was a Maxum 1900 Caddy Cabin. I met with the first and only distributor (at that time) of American boats Bayliner & Maxum in St. Petersburg. In 1999, I went to see a friend of mine in the Czech Republic, he was a representative of Regal Boats. I purchased 10 boats and took them to the Moscow Boat Show where they were sold within the first two days. The Russian market at that time showed very high growth rates.

### What can you tell us about the sales market at the moment?

The sales market is going through a very good time; demand currently outpaces supply. All of the most interesting and successful models have sold two years in advance. This includes models such as the <u>Sunseeker</u> 100 and 116, as well as the San Lorenzo SD 96, which will only be available at the end of spring 2023. You know it's an extraordinary period when someone wanting to buy a boat has to wait 2-3 years...

### With so many years in the industry — how have you seen yacht sales change?

I've been in the yachting industry for 22 years and I can highlight several periods:

Between 1998 and 1999, when I first came into this market, Russian and European markets were experiencing a very large growth rates in sales, volumes of production, volume of transactions on brokerage, and charter seasons on the

Mediterranean Sea exceeded 12- 15 weeks, which is insane.

During the period of 2005-2007, a huge number of players entered the market. Not all were professionals in this field and naturally they all disappeared out of the market between 2009 and 2011. Those who remained in the market until today are highly professional players with good reputations. Today one can say that the yacht market has emerged from good professional players who provide quality services and really care. Those who lasted were not interested in making a quick profit, they wanted to provide quality service in order for the client to enjoy their yacht with no problems and their mind at ease.

## Are there any projects that you are particularly proud of? A special sale, a new build etc.?

There are some projects that I really like to remember. In 2012 I somehow decided that I could build the best yacht in the world and actually built a very good project; the Mulder 94 Voyager called Firefly, which is available for charter through West Nautical. We built it with Dick Mulker and John Vickers. It was exhibited in Cannes and Monaco and was sold two months later. The owner still sails on it and doesn't want to sell it. We offered to pay him the original price, but the man sails, has fun, and says it's his third yacht, but his favourite.

There were some interesting deals on the secondary market when we bought one 60m yacht. Several buyers fought for it, they had a long price negotiation, and we went into the deal and closed it as soon as possible. The owner sailed on it for four years and then sold it at €100,000 more than he paid, even after owning it for four years!



Mulder 94 Voyager called Firefly

### What can you tell us about the new build market at the moment?

The new build market is currently booming. The only thing to say is, if the market for GRP yachts up to 30 meters has had a boom since last year, the market for 40m+ had a boom which started only in February. Factories entered the new year with a large number of construction projects. A lot of boats were due for completion in the year of 2022, and in February alone and throughout the spring, a huge number of contracts were signed. Waiting lists for many items were moved to 2024.

### How do you find the RU market compared to the rest of Europe, or indeed globally?

It's a good market with good customers. Very thoughtful customers, they know exactly what they want. They build their

yachts to be very beautiful and of the highest quality. I think it is one of the best markets in the world, definitely one of the top three.

## What advice would you give to new buyers entering the market for their first yacht?

When buying your first yacht, the most important thing to do is choose a yard that will produce a yacht which will remain competitive in the market.

The market is quite complex, with many regulations to adhere to. Yachts have become very technical and today it is not the car you get into, start and go. It's still a crew, it is property rights, registration and navigation. The first thing that the customer should pay attention to is the choice of his yacht broker or distributor to walk them through the process from the moment of ordering the yacht to the moment when the person sits in a Jacuzzi with a glass of champagne on their new yacht.

# Have you seen a change in the types of yachts bought throughout the years? (i.e., explorer, sizes, different designs, technology updates etc?)

Yes, of course. Technological advancement is crazy. Yachts increase in size, and if you look at yachts that were built 10 to 15 years ago, they were all much smaller. The stabilisation system has made it possible for yachts to get taller and wider. Yacht design is changing dramatically, becoming fast paced. The ergonomics of yachts has changed; the air-

conditioning systems have improved, and the level of vibrations and noise has reduced. I think yachts have recently moved forward dramatically in quality.

## Tell us something about yourself that not many people would know, favourite sport etc?

I love yachting, I play hockey, I ride a bike, I have a big family with eight children — the youngest is eight years old now, the oldest is 18. She just graduated from high school and attends university in Europe and helps our company with marketing. This year the West Nautical hockey team regained the status of Moscow Hockey League Cup winner, which we had in the 2010/2011 season.

### Do you think it is more of a buyer's or seller's market at the moment?

Today I think the market is quite balanced. Factories have the ability to increase production, but so far, they have not done so in order to avoid an unbalance in the market. I think everyone today has learned to adapt to the crisis so that there will be no serious bias towards the seller or the buyer, because factories change production instantly. For instance, the Sunseeker factory that produced 300 yachts a year in 2008, now produces 160. Market analysis and factory reactions are instantaneous. I don't see any big changes coming.

### How has Covid-19 affected the yachting sales market?

Covid's impact on the sales market is very simple. All last spring the market stood, then all boats up to 15 meters from the distribution stock were sold in the first month of the summer, during the rest of the summer everything up to 24 meters went off, and by the end of the year, everything up to 30m was sold. 40m+ yachts have been on sale since February of this year.

### How has Covid-19 affected the yachting charter market?

The market for charter yachts is also growing, but is growing a little bit more cautiously, because there are so many regulations in terms of border crossing, and not everyone is willing to accept it. Today you can still find a yacht for the summer season, though not many are available.

What is your opinion on the upcoming summer season, do you think it will be busier or quieter than normal in the Mediterranean for the charter season? Will Russians be able to travel within Europe as they used to pre-COVID?

Working as always. We are involved in managing our clients, transferring boats, signing charters.

If you ask whether owners or charter customers can use their boats this year — my answer is 'Yes, the same as last year'.

Despite the difficulties, all our customers have reached their yachts.

### If you could charter a yacht anywhere, where would you go and why?

It all depends on the charter terms. I have some favourite spots on the Mediterranean Sea — the Balearic Islands, Italy, Croatia and Turkey. If it was a long journey of a few months, I would certainly go to the Caribbean or the Indian Ocean, and generally go over all the world.

### Why do you think a yacht holiday is better than a land-based holiday?

On a yacht one can have a variety of options. When you're on the water, you don't experience such an exhausting heat. It is your personal hotel, which moves with you and after you, to a place where the weather is nice and where you want to be. Yachting service is one of the highest and best in the world, therefore, probably, this combination gives grounds to believe, that the time on the boat is the best.



ENDLESS SUMMER YACHT — Photo by Cavan Photos

### About West Nautical:

West Nautical sell, charter and manage superyachts from their head office in Newcastle upon Tyne. The business currently employs a team of 21 staff throughout their offices based in the UK, Russia, France and Cyprus.

Since their inception over 25 years ago, West Nautical have become recognised as one of the most respected, trusted, knowledgeable and accountable professional services firms in yachting — largely due to their relentless determination to act in our clients' best interests. Their approach and attitude is transparent, refreshing and focused on providing value-added services delivered simply, elegantly and

affordably. Visit our website here - <a href="https://westnautical.com">https://westnautical.com</a>

For Media enquiries please contact sarah.mackenzie@westnautical.com

For yacht charter, sales or management; please contact Managing Director Geoff Moore <a href="mailto:Geoff.moore@westnautical.com">Geoff.moore@westnautical.com</a>

For more articles relating to yacht charters and sales click here.

## Yacht Azzam: 5 Interesting Facts

We love a story here at Superyacht Content and Superyacht Azzam has a story to tell. Here are 5 interesting facts about her that some will know, some may not.



Azzam. Image sourced from: BOAT International

### She's A Big Yacht!

Yes, we know this is pretty obvious but Yacht Azzam was originally built to be the world's largest yacht (a title she held until 2019). Originally designed to be 145m she only grew to be 180m during "optimisation". Basically, this means that all the things the owner wanted her to have would not fit into 140m! So, during the design and build process, she grew. But, she is very well proportioned and does not look her size until you are close up and realise those are not ants on deck, they are the crew!

## She's One Of The World's Fastest Superyachts!

Waterline length is proportional to the overall speed a yacht can achieve. However, waterline length is nothing without power and we will come to that in a minute. At the time of sea trials in 2013, Yacht Azzam managed a stunning top speed of 32 knots. This made her the fastest "mega-yacht" (over 100m) at the time. Still fast by today's standards.

### She's Powerful!

As we said above, speed is not all about waterline length. Not even just about hull form. It is a LOT to do with power and Yacht Azzam has quite a bit of that. She has  $2 \times MTU$  diesels and two gas turbines. Combined they produce 97,000hp. Yes, you

read that right, 97,000 hp. WOW! She burns 13 tonnes of fuel per hour at top speed which is enough to fill 309 average size cars with fuel.

### She Was Expensive!

Not only was Yacht Azzam expensive to build (reputed to have cost in excess of \$500m) but she will also cost an eyewatering amount to run on an annual basis. She holds approximately 1,000,000 liters of fuel and carries a crew of between 60 and 80. How does an annual budget of \$25,000,000 sound?

### She's A Looker!

Yacht Azzam was designed by Italian studio <u>Nauta</u>, well known for some of the most beautiful sailing yachts afloat and more recently some striking Motor yachts. The brief always had speed in mind and she was designed as a 30+ knot yacht. A lot of this is apparent in her styling as she looks sleek rather than voluminous. But, we feel this is what gives her the style she is so well known for.

To keep up to date with the latest Superyacht Content News, click here.

Sign up to our Newsletter below:

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## The rise of the Superyacht Agent

For a long time, a Superyacht agent was considered an unnecessary cost by companies and captains. They were called upon only when there was a problem to be fixed in local marinas or for refuelling or provisioning.

### So, what's changed?

Yacht owners and their guests want more. More exclusive experiences, special events, higher standards. All in a place that a lot of the time Captains and their crew have not visited before. The Superyacht "Milk run" has expanded to lesser known countries and therefore the challenge of finding "special" things for guests has become, well more challenging!

### Who and where?

A+ Yachting agency is an agent helping to meet these challenges. Operating in Croatia and Montenegro they are slowly changing the narrative. With their modern approach, professional service, and innovative concierge making them one of the few full-service agencies in Europe.

#### **Memories**

This year, A+ Yachting went a step further and prepared a program that will guarantee memories that will last a lifetime.

Starting with Croatia. A+ Yachting has booked a Wimbledon champion, Goran Ivanisevic, for private tennis lessons or an exhibition match for all tennis lovers. If guests want something more relaxing, local celebrity singer Petar Graso will gladly serenade them in an authentic Croatian tavern during a delicious dinner.



Goran Ivanisevic

### **Dining**

When it comes to venues for dining experiences. A+ offers a highly exclusive dinner party in Brijoni on the ruins of a Roman villa that dates to 1 century AD, and several local monuments utilized for dreamlike experiences such as the 15th-century palace, top of the lighthouse, Old Town square, Our Lady of Lorreto monument and many more.

### Montenegro

A+ Yachting has prepared equally unique experiences with dining spots on the top of the 14th-century fortress St. Andrew, located 743 meters above sea level, that offers spectacular views of Boka Bay.



#### Culture

You can also opt for a national museum in Perast, where dinner is served on the balcony right next to the famous island landmark of Our Lady of Rocks. A+ Yachting has utilized some of the most famous landmarks in Montenegro in order to provide some unique experiences to its guests.

This has helped them receive an award for the Best Adriatic Superyacht Agent in 2020 and a nomination for the same prize in 2021.

So, with the non-event of a summer last year and limited places Superyacht

It will be a summer to remember!

For more news on Yacht agents, destinations and the latest crew topics click <a href="here">here</a>.

### 5 superyachts made famous by

### the movies

Famous Superyacht? Aren't they all? Yes maybe, but some find themselves becoming celebrities in their own right. We take a look at some Superyachts that have enjoyed 15 minutes of fame on-screen. Did you spot them at the cinema?!

#### Number 5

What's a James Bond movie without a Superyacht, right? The first of our Bond boats is <u>Sunseeker's</u> 32.9m Casino Royale, which appeared in the 2006 film of the same name.

If you fancy re-enacting the scene for yourself, Casino Royale can be chartered in the Western Mediterranean, with weekly rates from €65,000.



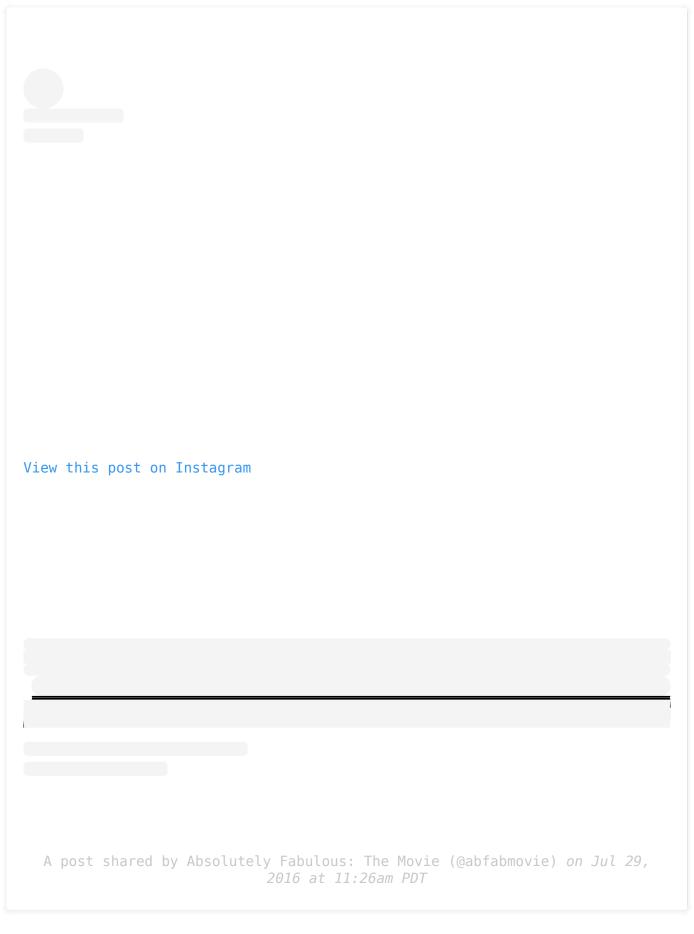
#### Number 4

Our second famous Superyacht is another Bond star. Also the only sailing yacht on the casting list, is the beautiful 56m Regina. Built by <u>Pruva Yachting</u> and launched in 2011, this sailing starlet appeared in 2012 'Skyfall' under the pseudonym 'Chimera'. Regina was sold at the start of January 2019 and has since been renamed.



#### Number 3

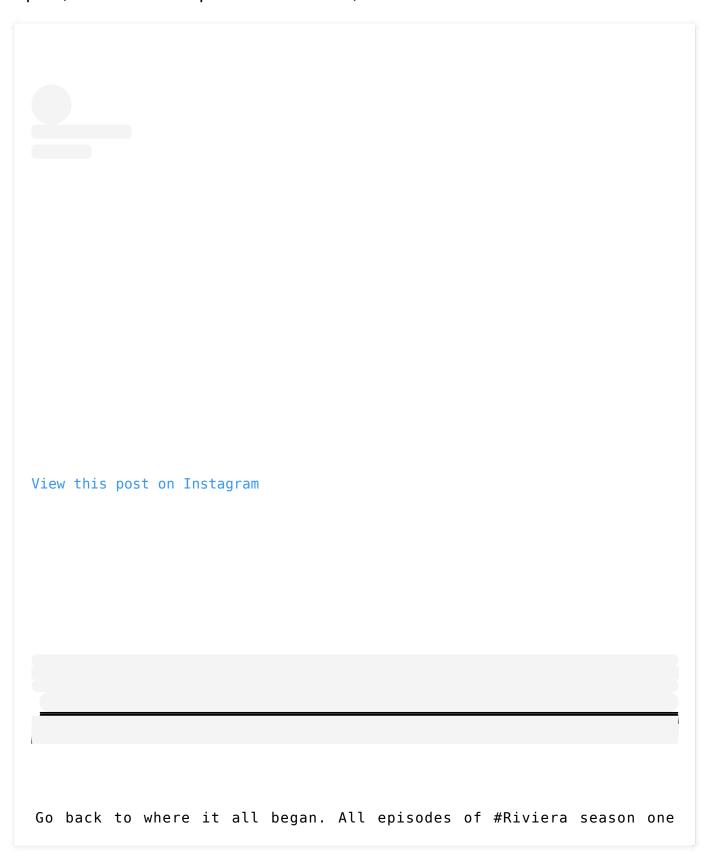
Another <u>Sunseeker</u> to have made it to the big screen is 40m Thumper. This popular charter yacht appeared in 2016's 'Absolutely Fabulous: The Movie'. She played host to Jennifer Saunders and Joanna Lumley as they sipped Champagne off the coast of Cannes. Sweetie, Darling!



### Number 2

Digressing from the cinema screen to the set-top box. Sky

Atlantic's 'Riviera' series not only starred Golden Globe nominee Julia Stiles, but also 54m Turquoise AND its owner! The 54m Superyacht was built by the <u>Turquoise shipyard</u>. Superyacht fans will spot her high-profile owner making a cameo appearance. Right before the famous Superyacht is blown up! (with the help of some CGI...)



#### available On Demand #SkyAtlantic #JuliaStiles

A post shared by <u>Riviera</u> (@rivieratvshow) on Apr 8, 2019 at 8:17am PDT

#### Number 1

Number 1 on our list, although arguably already a pretty famous Superyacht, is <u>Lurssen's</u> 95.2m Kismet. The newest superyacht to enjoy on screen stardom. Featuring in Netflix's latest good guys vs bad guys blockbuster '6 Underground', alongside Ryan Reynolds. Kismet takes a leading role as the setting for one of the most spectacular shoot-outs in cinematic history. We hope not all the action was filmed on board! Imagine the repair bill!

6 Underground is available to watch on Netflix now, check out the trailer here >

Kismet is available for charter and listed for sale with <u>Moran</u> Yachts.

View this post on Instagram

Congratulations to @michaelbay and cast on the release of 6 UNDERGROUND featuring the 312' Lurssen KISMET! Be sure to check it out the film on @netflix. She is currently available for sale and charter exclusively through Moran Yacht & Ship. Visit the link in our bio to learn more! \[ \] #6undergroundmovie #6undergroundpremiere #netflix #michaelbay #netflixoriginals #movies #yachtcharter #yachtsforsale #yachtbroker \[ \]#billionaire #kismet #yacht

A post shared by Moran Yacht & Ship (@moranyachts) on Dec 13, 2019 at 10:27am PST

# Helios returns

The timeless Superyacht <u>HELIOS</u> is fresh from the yard following a major 18-month refit. She remains one of the most well-appointed Superyachts available for charter <u>today</u>.

### Lots of work

HELIOS was given new exterior paint from top to bottom and had her guest cabins all reupholstered in luxurious fabrics. She also benefits from new teak decks, upgraded lighting and A/V

equipment on all decks and new air-conditioning and carpets. Extensive mechanical and technical updating also took place and all stone work was professionally cleaned and polished.

Now looking as good as new with lots of new luxury amenities, HELIOS yacht is the perfect private retreat for a sunshine cruise.

### What's in a name?

Inspired by the sun god of Greek mythology, and with a striking snow-white and midnight blue hull. <u>HELIOS</u> fittingly boasts wonderfully expansive deck areas designed for soaking up the sunshine in style.

Her spacious design provides accommodation for 12 guests across a full-beam master, four doubles and a twin, with space for up to 17 crew, to ensure a relaxed charter experience.

Her best feature is unquestionably HELIOS's glorious remodelled 100ft sundeck, where guests can enjoy a dip in the oversized Jacuzzi while enjoying a cocktail from the nearby bar, before retiring to the sunpads or lounge.







#### **KEY FEATURES**

Pedigree Oceanco build Major Refit 2021 Massive 100ft sundeck with oversized jacuzzi, bar, lounging,

Foam machine, nightclub setup, large screen TV Contemporary neutral beach house interior Outstanding collection of famous contemporary art Fjord 44 Chase boat with permanent crew of 2 Extensive selection of water toys Outdoor fitness area

#### **SUMMER WEEKLY RATES**

LOW RATE from €375,000 per week HIGH RATE from €375,000 per week Available to charter with Edmiston Read more Superyacht news here.

# Amara: Classic 57m refit at Feadship

The <u>Feadship</u> yard in Makkum has successfully completed the refit of the 57-metre *Amara* (ex. *Cacique*) fully on schedule. The owners took the Lloyd's 35-year survey as a foundation for a wide range of alterations and upgrades to suit their way of life at sea. Committed to retaining the original lines and preserving pedigree <u>Feadship</u> character, they chose to send *Amara* 'home' to the Netherlands to have the refit carried out at <u>Feadship</u>.

After buying the yacht in 2020 and enjoying a season in Alaska, the owners decided to update and reinforce *Amara's* helideck for the type of craft they intend to land in future. The new helideck was engineered by Francis Gumbs at Feadship Refit & Services, and neatly finished with the *Amara* logo instead of the standard H.

# New Layout and Teak

Another significant change has been the development of a new layout for the sun deck. This necessitated the removal of a bulwark to create an open plan deck and add aluminium lockers. New teak was laid throughout this area as well as on the foredeck and parts of the bridge deck. The Feadship painters then brought everything back to new in every part of *Amara* affected by these improvements.

Below decks, the original main engines were given an extensive overhaul. All turbos, pumps and heat exchangers fully revised. The rudder shafts were replaced and new bronze rudder shaft bearings fitted. Other significant work that will go largely unseen but add significant value to the yacht included; Replacing the black/grey water holding tank in the engine

room. This is the kind of specialist task where <u>Feadship</u> excellence pays dividends in the long run as the yard's metal and assembly teams replaced all pipelines and pumps as well as welding a new tank in place.

# Second to None

Amara was originally launched as Cacique in 1986 and is one of a fleet of Feadships Classics, modern and all styles and ages in-between, that have enjoyed the premium care offered by the Feadship Refit and Services division.

**Tim Rowland** said: "I've been involved with five new builds in my career and multiple shipyard periods. The project management team on the Amara refit has been second to none. In fact, the entire workforce. From the people in the canteen to the craftsmen working on the boat and the various subcontractors. They gave us a very warm welcome from the moment we arrived. I am delighted that the owners chose to have the work carried out at <a href="Feadship">Feadship</a>."









# Pure Bliss - New Hybrid Feadship Launched

The <u>Feadship</u> yard in Makkum has launched project 1009 Pure Bliss.

Pure Bliss is the new 95m Hybrid <u>Feadship</u> Superyacht. She has been described as a "timeless family yacht" benefitting from the very latest hybrid propulsion and is set to be a world traveller.

The owner's involvement has been essential to the success of both the exterior and interior design. With incredible attention to detail. The exterior is designed by Jan Schaffers of <u>Studio De Voogt</u> complimented perfectly by the elegant interior design courtesy of <u>Rémi Tessier</u>.

# Key features

The high ceilings onboard give this Superyacht a spacious feel with nine luxurious guest cabins. Large lounges, and an extensive gym and wellness area. Combined with expansive exterior deck areas, and large pool. Plus a commercially certified helideck which converts into a full sports and games deck. Bliss is prepared for endless family fun. Leisure facilities aside, this is a Feadship built for serious exploration. She is fully equipped and certified to cruise Polar regions, anchor in deep water, or keep position with her dynamic positioning system. Bliss sails with a top speed of 17 knots and has a range of 6000 nautical miles at a cruising speed of 12 knots.

# What the Project Manager says

Project Manager Alber Abama has said: "Feadship is renowned for offering a unique experience to owners who wish to become personally involved and, in this case, the client embraced

every opportunity to play a role. He also thoroughly enjoyed meeting the craftspeople and learning about our processes at the yard. Bliss really is a Feadship built with as well as for her owner."





#### The Tech

This Hybrid Feadship has state-of-the-art technology and engineering covering all onboard systems. Advanced security and life-safety systems have been discretely incorporated. De Voogt Naval Architects has been heavily involved in the design and engineering of the hybrid propulsion system to enable the yacht to sail in diesel-electric mode. Exceptionally flexible in terms of its ultra-efficient energy consumption and offering major fuel savings. This package helps to protect the environment and provides premium comfort for all who step aboard.

To learn more about new builds, yards or tech have a look at some of out other news articles <a href="here">here</a>.

# The World's most expensive yacht

The World's most expensive yacht is a battle fought by very few. In reality there are only a small number of people in the world who can play this game. Fewer still who actually want to.

But, when it comes to spending your hard earned cash on something a bit Flash, well a Superyacht is the top of the list.

The yacht reputed to cost the most is called History Supreme but it's not a superyacht in our book. There is also a LOT of doubt as to whether it is real. See more <a href="here">here</a>.

#### A REAL Yacht!

So, let's talk about Superyachts that actually exist. In this category the one regarded as being the world's most expensive yacht is Eclipse.

# Some statistics:

We love the Stats here at <u>Superyacht Content</u> and so here are some for all you Superyacht Fans out there;

Built: 2009 by Blohm + Voss Hamburg

**LOA**: 162.5m

**Beam:** 22.0m

**Draft:** 5.90m

Power: 4 x MTU 20V 1163 TB93 Diesel engines: 39,700hp

**Speed:** 22 Knots

**GRT**: 13,564

Guests: 36

**Crew**: 60 - 70

**Designed by**: <u>Terence Disdale</u>

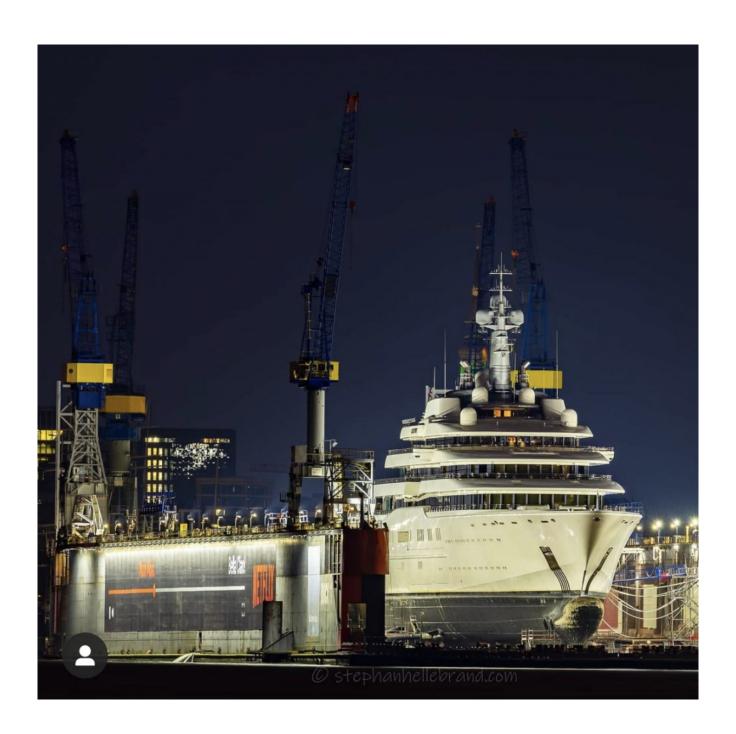
# OK, So how much?

Rumours have it that this yacht cost in the region of \$1bn when she was built. However, this is based on information from particularly tabloid sources such as the Daily Mail and the Sun newspapers in the UK. So, with a pinch of salt and looking at some of the more reliable sources in yachting we believe Eclipse to be in the region of €500,000,000 which is obviously still a huge amount of money.

# Reality

Reality, and the Superyacht industry being notoriously private about this kind of things suggests there is a strong possibility that Eclipse is not the most expensive yacht in the world. However, this IS the yacht that there is a huge amount of information about, backed up in part by some facts!

Keep your eyes peeled for <u>M/Y REVocean</u> when she is launched as there is a very good chance she could Eclipse (see what we did there) this value by a decent amount.









# Ocean awards: Yacht of the year

**BELUGA** is crowned Yacht of the Year in the Ocean Awards

### SYDNEY, AUSTRALIA:

M/Y BELUGA, a 34.7-metre Moonen based in Port Douglas Queensland, has been crowned Yacht of the Year in Boat International's Ocean Awards for 2021. The award, in its first year, is recognition of BELUGA's Owner and crew's efforts to survey and protect the marine ecosystem as part of the Great Reef Census.

BELUGA was entered by charter management company, Ocean Alliance and the submission highlighted the Owner's commitment to ocean conservation and pioneering the way forward for the

superyacht industry, embodied by <u>Ocean Alliance</u> as 'Yachting for Purpose'.

Specifically, the Owners donated utilization of the yacht to Citizens of the Great Barrier Reef's scientists. They completed necessary surveys, testing of new equipment, and piloted research and development which supported the inaugural Great Reef Census to become a pioneering and scalable approach to assessing reef health.

"We would like to congratulate Citizens of the Great Barrier Reef and the Owners and crew of BELUGA for their leadership in marine conservation and their positive contribution to the very region in which they charter" stated Ocean Alliance's Managing Director, Mr Joachim Howard.

"This award represents a clear example of how Owners and Charter guests can participate in the monitoring & preservation of the marine environments they are experiencing," continued Mr Howard.

Mr Howard explained, "Ocean Alliance partnered with Citizens of the Great Barrier Reef, several years ago with a combined interest to connect the superyacht industry with citizen science initiatives such as the Great Reef Census. When in 2020 a vessel was required to assist with testing new technology ahead of the first Census, it was only natural for us to approach BELUGA as the Owners are actively involved in ocean conservation."

In late 2020, on a leg post-charter from Cairns to Lizard Island in Queensland's far north, Citizens of the Great Barrier Reef spent valuable time onboard BELUGA testing equipment and surveying priority reefs. It was the first time equipment had been applied in a real-world application and BELUGA the first superyacht to be involved in the Census.

# What is the great reef census?

The ambition of the Great Reef Census is to capture reconnaissance data in the form of images from across the entire length of the Great Barrier Reef, up to 40% of which has never been surveyed previously. This data will help researchers and managers better understand how the reef is changing year-on-year under climate change.

The Citizens of the Great Barrier Reef team developed a model and technology which would allow any vessel to upload survey images of the reef to a central source from remote offshore locations. Over 13,000 images were uploaded to the Great Reef Census website for researchers, regulators, governments, students and ordinary citizen scientists anywhere in the world to analyse, view and study.

"The Great Barrier Reef is close to 3000 individual coral reefs stretching over 2300 km, an area larger than Germany. Utilizing the assets already out on the reef every day to support critical research and critical monitoring will become even more important in the coming years" stated Mr Ridley.

Mr Ridley continued, "The support we received from Ocean Alliance and the Owner and crew of BELUGA was invaluable. It gave us a chance to pilot important new technology which was critical to the successful roll-out of the Census. We hope the Award will encourage more superyacht Owners and Charter guests to be part of this exciting project in 2021."

## Involvement

BELUGA's involvement in marine conservation extends beyond Australian waters to Papua New Guinea and the Solomon Islands to include supporting a turtle sanctuary in the Conflict Islands, Take 3 for the Sea and supporting the production of conservation documentary, BLUE. These are not activities removed from their charter season yet integrated into the guests' experience whilst on charter.

"Our charter guests are looking for yachting experiences with deeper meaning and BELUGA is the leader in this field," continued Mr Howard.

"Involvement in the Great Reef Census is easily incorporated into an itinerary and we would encourage charter guests, crew, and owners, to participate," offered Mr Howard.

"It is a simple way of contributing and protecting the precious element that makes superyacht charter so exceptional. At Ocean Alliance, we support Yachting for Purpose and feel there is a huge opportunity for Superyachts to be involved in these citizen-science initiatives," adds Laurie Foulon, Charter Experience Manager.

The inaugural Great Reef Census has just closed, capturing over 13,000 images across 690 reef sites from the far north to the remote Swains. s. Between October and December 2021, the Census aims to reach and survey even more of the GBR and Ocean Alliance welcomes enquiries from superyachts, owners, charter guests and scientists who wish to be involved.







Want to see more news from us? Have a look <a href="here">here</a>