If You're Wondering, Here's How To Take Advantage Of Currency Fluctuations

If you are earning in a foreign currency as a crew member, your true income in your home currency (once converted) can vary considerably from month to month. This can make it difficult to budget or plan for the future. Just this year alone the pound has moved within a 5 cent range against the US Dollar.

If you are earning in US Dollars and converting back to pounds each month, your salary could have changed by as much as 4% already — and we're not even halfway through the year. One of CrewFO's partners is here to explain how you take advantage of the currency market.



Removing Instability

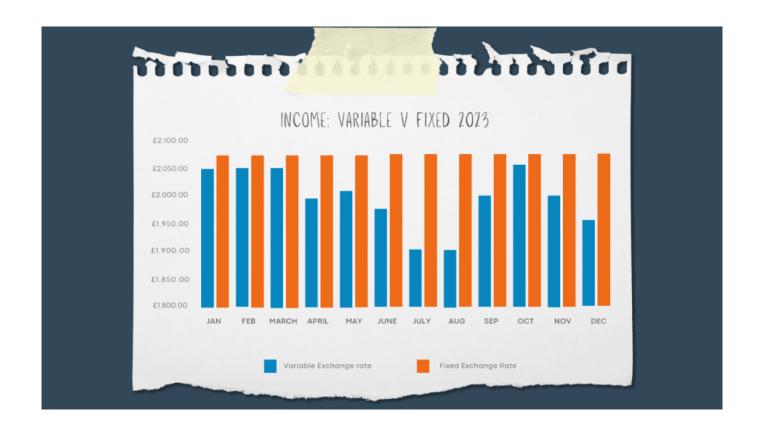
So what can you do to remove this instability and take advantage when the rates are favourable?

A forward contract is a standard tool used within the currency market to fix an exchange rate for a specified amount and date in the future. Most banks will not offer this service so it is likely you will need to seek the help of an independent currency broker who will allow you to speak to an expert, to help guide you, based on your specific requirements.

How Does It Work?

So how does it work?

Let's take an example of an employee from the UK working on a 12-month contract with an income of US\$2,500 per month so in total \$30,000 for the year. Each month the employee converts their US Dollar income to receive pounds.



What Happened In 2023?

During 2023, GBP/USD moved in a range from 1.19 to 1.31 creating a difference in their monthly income of more than £192 with a range of £1,908 to £2,100. To remove this variance, a currency expert could have helped fix the exchange rate via monthly forward contracts to guarantee the value of their income for the full 12 months. Had the employee fixed the exchange rate in January 2023 they could have fixed an exchange rate of approximately 1.2050 guaranteeing themselves £2,075 per month.

This removes uncertainty and allows the employee to budget effectively. They still receive their funds every month, there are no additional fees, and the employee has no exposure to any further currency fluctuations. In this example, the employee would have saved over £1,000 compared to the 2023 GBP/USD average price.

Remember — The Currency Market Is Unpredictable!

Of course, it does not always work out this way as the currency market is inherently unpredictable in its nature. It is therefore all the more important to consider your personal situation and needs before entering this type of contract. There may also be deposit requirements which will depend on your specific circumstances.

A specialist currency broker will take the time to understand all aspects of your situation and will often provide a tailored plan usually without charge. They will provide multiple solutions outlining the associated risks allowing you to make an informed choice.

Get in touch with Crew FO to know more about currency fluctuations. Click here!



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The Crew Network: Introducing Their Antibes Office

The Crew Network is the world's longest-standing professional Crew Recruitment and Placement Agency, fully compliant with MLC regulations. Over three decades, their diverse, multilingual teams have effectively placed over 10,000 individuals in positions spanning from Deckhands to Master Mariners. This article focuses on their **Antibes office** where you can find out all about their team, their ethos, and how they can help you.

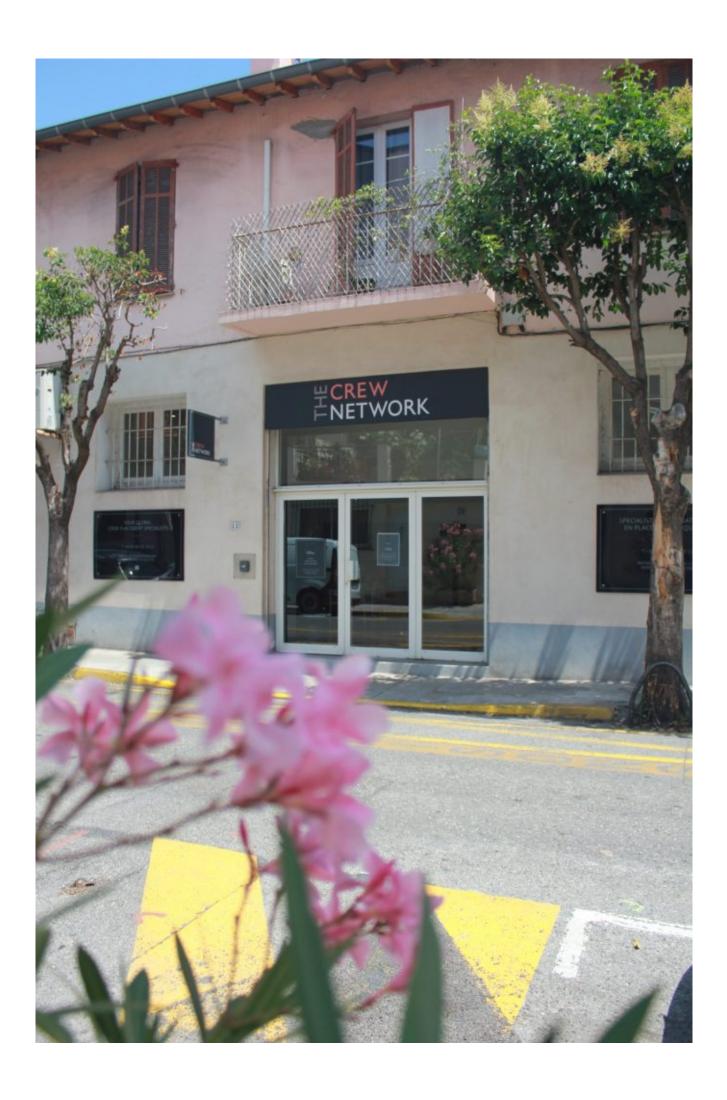


About The Antibes Office

The Crew Network's Antibes office has been established in the French Riviera's prime superyacht location for over 25 years.

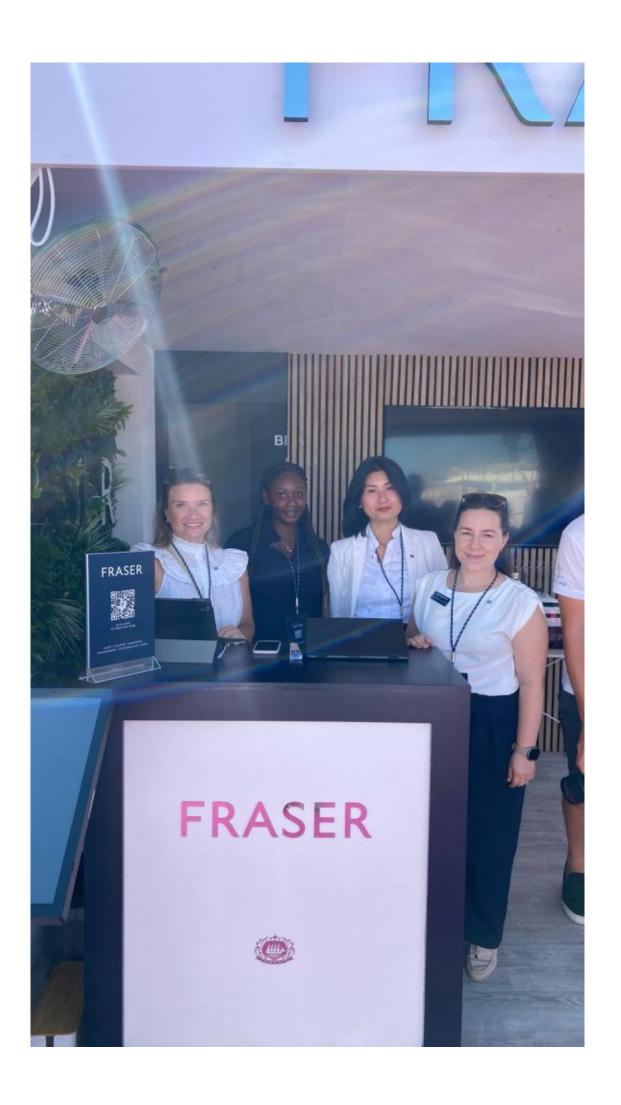
A 5 minutes' walk from superyacht crew hub Port Vauban and the train station, this busy, walk-in yacht crew agency is a must for clients seeking professional, vetted crew that have been interviewed in person. TCN Antibes is one of the most established crew agencies on the French Riviera that was cofounded by Louise Cailbourdin Antibes back in 1999.

Louise has retired since 2022 and ensured that the office is run to the highest standards. Their four dedicated recruitment specialists are here to provide the best experience for both clients and crew.



Meet The Team

Please meet the Team (from the left to the right): Kristiina Mazurkevits, Samira Brillada, Liz To, Kseniia Kokoshkina. Thanks to their versatile background, they understand the complex and particular needs of the luxury world.



Their team of dedicated recruiters is united by an open approach and creative thinking. They offer a tailored search for clients and take an active role in their candidates' career paths.

Contact

The Antibes office number: +33 4 97 21 13 13

The Crew Network website: www.crewnetwork.com



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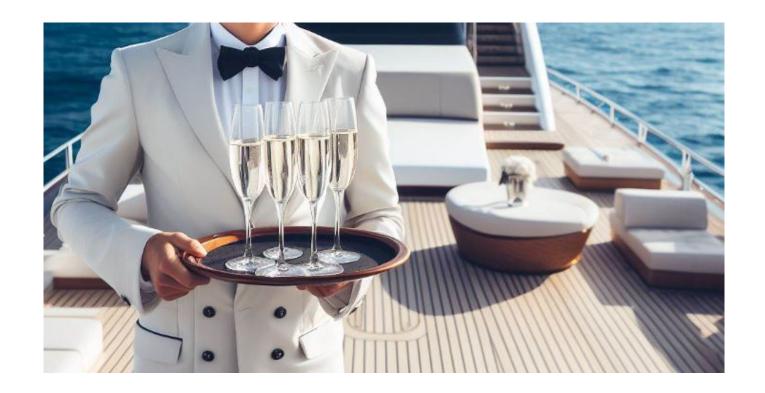
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Is it Possible For Men To Work As A Superyacht Stew?

Within the exclusive world of luxury superyachts, the steward role has been predominantly held by women, but times are changing. Increasingly, men are entering the realm of superyacht stewards, challenging stereotypes and transforming the industry's dynamics. The question is raised and answered by Wilsonhaligan Recruitment: Can males assume the role of stew?



Gender & Tradition

In short, can a male become a steward? Absolutely.

While traditionally associated with female stewardesses, the yachting sector holds no inherent barriers preventing men from excelling in this capacity. The outdated notion that only women are suited for superyacht stewardship fails to recognise the diverse talents and capabilities individuals possess irrespective of gender.

So what attributes define a successful superyacht steward, regardless of gender?

- Attention to detail
- Exceptional interpersonal skills
- Impeccable grooming
- Dedication to delivering exceptional service

These reflect qualities that anyone committed to their profession can cultivate and refine.

Shifting Atitudes

In recent times, there has been a noticeable shift in attitudes toward gender roles within the yachting industry. Yacht owners and charter guests now prioritise professionalism, competence, and personality over antiquated gender stereotypes. As a result, men possessing the necessary skills and qualifications are finding opportunities to excel as superyacht stewards.

Furthermore, the role encompasses a diverse range of responsibilities beyond traditional service tasks, including maintaining the vessel's interior and organizing events for guests. This demands versatility, adaptability, and a strong work ethic—attributes not confined to any specific gender.

Eroding Barriers

Undoubtedly, challenges and biases may persist for men entering what has long been considered a female-dominated profession. Nevertheless, these barriers are gradually eroding as the industry embraces diversity and acknowledges the value of individuals' unique talents and contributions. It's crucial to recognise that male superyacht stewards can bring fresh perspectives and dynamic energy to onboard experiences. Their varied backgrounds, skills, and personalities enrich the yachting community, enhancing the overall guest experience.



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The Crew Network — Top Jobs This Week

Looking to kickstart your dream yachting career? The Crew Network (TCN) is a full-service yacht crew recruitment and placement agency that has been providing recruitment services for more than a decade. They're providing you with a weekly roundup of the top yacht jobs this week. With offices located globally, including in the Superyacht hot spots that are Fort Lauderdale (USA), Antibes (France) Viareggio (Italy), and Palma (Spain), you can find all positions listed: deckhands, stews, yacht engineers, yacht chefs, first officers, chief officers, captains.



Top Yacht Jobs Available This Week:

2nd Stewardess - 50m Private MY - Med - 1512153

Job ID: 1512153

Position: 2nd Stewardess

Yacht: 50M private Motor Yacht

Location: Italy

Start date: beg-May — seasonal position until end of

September

Itinerary: Med

Requirements: Medical Fitness Certificate. STCW.

We are looking for a 2nd Stewardess for this private 50m MY.

Ideal candidate is someone with previous experience on a similar-sized vessel. High-standard Owners, they will onboard 2/3 months (in&out during the season).

We are looking for a discrete, experienced and motivated person, who wants to work with a family-like crew for a very kind Owner and his family. She will be mainly involved in Housekeeping + supporting the Chief Stewardess with Service.

Fluent English is a must.

Total interior department Chief Stew + 2 Stewardesses

Mixed nationality crew.

Other: Female candidates due to cabin arrangement (shared with 3rd Stew)

Team: No

Salary range: €3500 DOE

Link to Apply: https://adr.to/kpndyai

3rd Stewardess - 50m Private MY - Med - 1512164

Job ID: 1512164

Position: 3rd Stewardess

Yacht: 50M private Motor Yacht

Location: Italy

Start date: beg-May - seasonal position until end of

September

Itinerary: Med

Requirements: Medical Fitness Certificate. STCW.

We are looking for a 3rd Stewardess for this private 50m MY.

Ideal candidate is someone with previous experience on a similar-sized vessel. High-standard Owners, they will onboard 2/3 months (in&out during the season).

We are looking for a discrete, experienced and motivated person, who wants to work with a family-like crew for a very kind Owner and his family. She will be mainly involved in Laundry + Housekeeping.

Fluent English is a must.

Total interior department Chief Stew + 2 Stewardesses

Mixed nationality crew.

Other: Female candidates due to cabin arrangement (shared with

3rd Stew)

Team: No

Salary range: €3000 DOE

Link to apply: https://adr.to/p7ndyai

Crew Chef — Italian Speaking — 50m Private MY — Worldwide — 1514028

Job ID: 1514028

Position: Crew Chef

Yacht: 50m Private MY- Malta flag

Location: Philippines

Start date: ASAP - Permanent position

Itinerary: Worldwide for 2 more years (minimum)

Requirements: Medical Fitness Certificate, STCW, Food Hygiene L2. Driving License

We are looking for a Chef for this 50m Private MY. Ideal candidate is someone with previous experience on similar sized vessel, at least 2 full seasons.

Captain is looking for a candidate with good management skills to stock provision, organized, proactive and positive.

Candidate must have the ability to vary in meal preparation for the crew considering that the boat is constantly in

tropical areas.

Total Crew: 8-10

Itinerary: Adaman Isl. (Summer 2024), Myanmar (Oct/Nov 2024), Seychelles (2025), then TBD.

Fluent English & Italian. No visible Tattoos. Non-Smoker. Dry boat.

Team: No

Job Specifics: Male candidates due to cabin arrangement. Triple cabin to be shred with two other crew members.

Salary range: €4000

Package: 5 days vacations per month. 4 flights (in and out of the boat)

Link to Apply: https://adr.to/xizd4ai

1ST MATE / TENDER CAPTAIN 46'/42' Viking with towers- US flag — 40m-Motor Private — Live Off

Position: 1ST MATE / TENDER CAPTAIN 46'/42' Viking with towersUS Flag

Yacht: 41m Motor Yacht — Private — Live Off while docked in Miami

Location: US - Miami Florida

Start date: ASAP

Itinerary: Miami base with 2-3 week trips to the Bahamas and

short trips to Palm Beach area
License: 100gt USCG or YM200+

1st Mate on 40m as well.

STRONG Tender driving.

Covid vaccination STCW + Refresher as needed ENG1 (min. 6 months exp.) Passport (min. 1 year exp.)

Very stable, calm, and professional demeanor.

Job description: 1st Mate and tender Captain needed.

This is NOT a party boat! VIP guests

- -Local to the Miami area (Fort Lauderdale as alternative)
- -Must live locally (we are a non-live aboard program when docked)
- -must be able to commute to work in own vehicle

They will act as the 1st Mate on board the 125' yacht and tender captain on the 2 vikings.

Salary: Very good in USD. US taxes withheld — W2.

Package: TBD

Link To Apply: https://adr.to/woht2ai

Sole Chef- seasonal — Alaska- 20m-Motor- Charter

Position: Sole Chef - US Flag

Yacht: 20 m — Charter

Location: Juneau Alaska

Start date: mid May until mid September

Itinerary: Alaska - Juneau, Sitka, etc.

Requirements: US Citizen or green card holder and Culinary trained

STRONG charter chef with a varied menu, great presentation,

strong provisioning skills and ability to adapt to charter guests changes

STCW + Refresher

ENG1

Food safety/hygiene

Positive references

Yachting experience

Positive nice attitude, calm personality, team player, enjoys being active and healthy

Able to live in a small crew quarter environment during a busy charter season.

Job description:

No Smoking

No Visible Tattoos

Strong cooking background- 1+ years' experience on yachts

Clean and organised galley habits

Able to prepare everyday food to high end for crew, guests and charterers

Open to male and female candidates

- up to 8 guests, some times 9 guests.
- Be a really good Chef and genuinely enjoy creating food that excites and makes guest and crew happy.
- Be happy to prepare all kinds of food styles from different regions.
- Be able to prepare fresh catch of the day.
- The candidate must understand the importance of the Chef/Chief Stewardess relationship and be able to work as a team.

- The Chef must be happy to communicate with the crew and guests. Chat about menus, interact with guests and make them feel special.
- The candidate must be punctual.
- The Chef must get it is all about what the guests wants to eat.
- Be motivated in guest off mode and guest on mode, the crew are your next most important constituents.

We do 7 day 6 night charters exploring the area around Admirality island. We go to the places big cruise ships cannot. Our season will run from May 27th to to the 1st of September 2023.

Salary: \$ 250/ day + tips

Link To Apply: https://adr.to/4hvd2ai

CHIEF OFFICER - ROTATION - USCG 1600GT - US citizens or green card holders - 65m Private/Charter

Position: Chief Officer - Roto 2:2
Yacht: 65m Private/Charter - US flag

Location: US — North East, local S. Florida cruising, Bahamas

Start date: ASAP

Itinerary: US East Coast

License: Master 1600gt USCG needed

United States passport or green card/US employment card.

STCW + Refresher

Adv. Fire Fighting

ENG1 or current fit for duty marine medical (valid for 6 months)

American candidates needed for flag

Strong management skills Leads by example Bridge and Deck experience

Flexible

Happy Disposition

Job Description:

Deck crew, captain's right hand, hands-on.

Must be highly experienced. Experience on similar sized vessels.

Team: No

Salary: Within yachting salary guidelines depending on experience

Package: Medical coverage, flights to and from the vessel, paid leave, etc. to be finalized during interview process.

Link To Apply: https://adr.to/rrmd6ai

Chief Engineer Y3 (Non-Roto) - 50m+ Private/Charter - MED

(Possible to team with a chef with charter experience)

Yacht: 50m+ Private/Charter

Location: MED

Start Date: ASAP

Itinerary: West Met, East Med

Licence: Chief Engineer CoC (Y3), STCW with PDSD, Medical

Fitness, MTU Certificate is a plus

Job description:

We are looking for Y3 Chief Engineer to work for a 50m+ private/charter yacht with MTU Engines, the yacht is operate by 10 mixed nationalities crew

The ideal candidate is someone with pervious experience on similar-sized yacht with verifiable references

Charter experience is a plus

Fluent verbal and written command of the English language

Salary: 8000 to 8500 EUR

Package: Permanent non-rotational position, 5 weeks leave

Other: Male candidates only due to cabin arrangements

Link to apply: https://adr.to/pg6d6ai

Temporary Deckhand - 80m+ MY - Charter/Private

Yacht: 80m+ Charter/Private MY

Location: Med

Start date: 1st of June till beginning of October

Licence: Yacht Master Offshore commercially endorsed or Yacht Rating is required, Valid STCW, ENG1/ Medical Fitness for minimum 6 months, PDSD, PWCI, B1B2 in hand and vaccinated against Covid-19.

Itinerary: TBC

Job description:

80+m Charter/Private MY is looking for a deckhand with minimum 2 seasons of experience in the yachting industry and prior charter experience to join in June Ideal candidate is somebody with positive attitude, a strong tender driver, has good product knowledge and has line handling skills. Water sports

experience. Confident in guest interactions and verifiable references. Good verbal and written command of the English language.

Other: True non smoker and non vaper Package:

- 3000 EUR/Month pro rata
- Shared tips.
- Flights paid for towards the vessel and back to repatriation port.

Link to apply: https://adr.to/kbfeaai

Deckhand/Carpenter - 100m+ MY - Private

Position: Deckhand/Carpenter - 100m+ MY - Private

Yacht: 100m+ Private Yacht

Location: Med

Start date: ASAP

Requirements: STCW, ENG1, PBL2, PDSD, Yacht Master Offshore

(preferred), Carpentry Certificates

- Relevant Carpentry Experience
- Experience from carpentry jobs with excellent knowledge of cabinet making, high polish finishes, and French polishing
- Shipwright/Boatbuilding, Cabinet Maker, Yachts Carpenter
- Fully Vaccinated against Covid-19
- Valid Schengen visa (if applicable)

- Ideally can drive in Europe

Other info: Shared cabin x4, Males ONLY due to cabin arrangements.

Contract: Rotation

Leave: 5:1

Salary: 3000 EUR

Link to apply: https://adr.to/y3ad6ai

URGENT - Senior Deckhand 35m+ Private SY - MED

Position: Senior Deckhand

Job reference: 1509561

Yacht: 35+m Private SY

Start date: ASAP - Permanent Contract

Location: Palma

Itinerary: MED

Requirements: STCW, ENG1, PBL2, PADI, Covid-19 Vaccination, EU Passport or Schengen Visa up to date.

Job Description:

We are looking for an experienced and mature Deckhand for this 35+m Private SY. The ideal candidate should demonstrate proven longevity and possess 1 to 3 years of previous experience on similar-sized vessels.

Responsibilities:

• Conduct watches comfortably with general deck knowledge,

including operations and maintenance; therefore, sailing experience is an advantage

- Possess a diving certificate and be experienced with water toys, with proficiency in tender driving.
- Interest in Watersports is advantageous
- Must be a team player individual capable of working autonomously with a clean-cut profile.
- Knowledge/experience of shipyard maintenance periods is essential.
- Additional skills such as painting, carpentry, etc., would be highly beneficial.
- Computer skills including IT and familiarity with Deepblue would be advantageous.
- Fluent in English is mandatory, while extra languages like Italian or Spanish are advantageous
- Non-smoker without visible tattoos.
- Must have a Seaman's Book in hand
- Mixed nationality crew

Job specifics: Only male candidates due to cabin arrangements.

Salary: 4K euros

Package: 35 leave days per year

Link to apply: https://adr.to/c3mduai

Chef Cook/ Stew — 35+m — Private M/Y Explorer (male per cabin arrangement)

Position: Chef Cook/ Stew

Job reference: 1486819

Yacht: 35+m M/Y Explorer

Start date: ASAP

Location: Canada

Itinerary: Shipyard for winter in US, North West passage for next summer, and then to Europe.

Requirements: STCW, ENG1, Food & Hygiene Level 3, Vaccinated against C-19, min 2 years experience as a Chef, B1B2

We are looking for an experienced Chef to join our beautiful 35+m Explorer Motor Yacht. Our ideal candidate is highly organised with good knowledge of Mediterranean cuisine, able to cook for the crew and guests during the summer season, for the crew only during the winter, and assist with the interior department. Key adjectives: meticulous and nice!

We are looking for a Chef/ Stew with a lot of enthusiasm, a good attitude, that is relaxed and friendly, a positive individual with a can do/ hands-on attitude as this role will include helping out in all departments when needed.

>We are looking for a candidate ready to join an explorer program.

>Fluent in English

Salary DOE and to be discussed at interview

Package: 1 year contract & 42 days of leave per year

Link to apply: https://adr.to/rxpdwai

BOSUN/EXPERIENCED DECKHAND-FEMALE ONLY

Position: Bosun/Experienced Deckhand

Yacht: 60m+ Private Motor Yacht

Start date: Immediately

Location: Spain

Itinerary: Med

Requirements: Yachtmaster Offshore. 00W desirable + STCW+ENG1

Deckhand/Bosun: strong watersports knowledge and tender driving skills. PWCI, Divemaster, etc. are a plus. Ready to join a great active, dynamic crew, who enjoy hiking and keeping fit in their down time.

We are looking for a senior deckhand with excellent tender driver skills to join a 60m+ private yacht. Ideal candidate is someone with strong experience in operating large tenders and a background in watersports to become a valuable member of our dynamic team.

Job Specifics: female candidates due to cabin arrangement. Non Smoking, fluent English a MUST.

Salary range: Industry standard, negotiable DOE.

MLC Contract + Health Insurance

13th month bonus +Bonus scheme

60 days holidays

Link to apply: https://adr.to/u5bt6ai

Experience Service Steward 50+ SY Private(Male due to cabin arrangements)

Position: Service Steward (MALE only)

Yacht: 50m private SY

Location: Med

Start date: ASAP

Itinerary: Med

License: STCW. ENG1. Food & Hygiene l2 is a plus. Valid

Schengen visa if applicable

Job Description:

Experienced Service Steward 50m SY-Private-MED

We are seeking an experienced and versatile Steward to join this beautiful 50m SY-Private used. The ideal candidate will possess a strong background in household management, private jet service, or a similar luxury hospitality environment, coupled with yachting experience. This position requires impeccable service skills, a keen eye for detail, and the ability to maintain the highest standards of excellence to meet the demands of discerning owners.

Salary range:4,750 euros/month

Requirements: Male candidates only due to cabin arrangements

ENGLISH spoken

Link to apply:https://adr.to/hpat6ai

Urgent yacht <u>crew vacancies</u> are posted here every week.

Getting in early with your application can make all the difference, so get into the habit of checking in as often as you can to see what's new!

For inquiries regarding this weeks top yacht jobs, contact The Crew Network (TCN), here.

Crew! Is A Pre-Nup Worth The Bother?

Pre-nuptial agreements are not only for those with extreme wealth! A lot of the case law relied on comes from agreements that have been drafted in other countries, with the parties seeking to enforce their agreement after relocating to the UK. Nevertheless, this does not mean that pre-nuptial agreements are not recognised in this country.

Here, one of CrewF0's partners provides valuable insight on if a pre-nup is worth the bother, and where you could benefit.



Case Study

Back in 2010, the case of Radmacher v Granatino involved a German wife and a French husband who had a pre-nuptial agreement before their marriage. The UK Supreme Court concluded that Mr Granatino should be bound by the terms of the pre-nuptial agreement he and his wife entered.

The court held the view that the parties freely entered into the agreement with a full appreciation of its implications. This was a landmark case for England and Wales and set precedent for how pre-nuptial agreements would be viewed going forwards; as a result, many lawyers now strongly recommend pre-nuptial agreements to their clients.

Considering Financial Protection & Making An Agreement

Many people marry for a second time, and do not consider protection of their pre-marital wealth, whether that be pre-acquired property or pensions. One huge consideration should always be the parties' children. Where a party has children from their first marriage, then they go on to marry their second husband or wife, they may wish to consider protecting their family wealth for their children in the event of a divorce.

Should a pre-nuptial agreement not be fairly drafted, leaving one party unable to meet their needs and another party continuing with a high standard of living, no Court would enforce it. This is why it is very important to consider the needs of all parties and that each of their needs are met should any agreement be enforced. Needs are always the first consideration when considering a division of assets.

Pre-Nup. Yes Or No?

Overall, so long as careful consideration is given to the drafting of the agreement, the cost and benefits of preparing a pre-nuptial agreement will not only significantly outweigh the costs of financial remedy proceedings, but also will save the parties from distressing and protracted court proceedings should the marriage break down.

CrewFO is here for Superyacht Crew when it comes to finance.

For more information about pre-nups and anything else, visit at: https://www.crewfo.com/



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First Waterless Cleaning Products Head To UK Marine

Market. Let's Hear From Sea Clean, Sustainability Champions!

With an aim to revolutionise marine cleaning practices, Sea Clean introduces the UK marine industry's first and only specialist waterless cleaning solutions, each carefully crafted with gentle ingredients and responsibly packaged to minimise impact on the environment. In this article, we share an exclusive interview with the Sea Clean Team who talk about their goals for the future when it comes to the environment and Sea Clean's place in it.



Why found Sea Clean? What inspired you to

launch the business?

We founded Sea Clean after experiencing first hand the need for more sustainable practices within the marine industry.

Our passion for the industry motivated us to embark on this journey and to promote making the better choices when possible.

What is your vision and future goals for Sea Clean?

Our vision entails enhancing brand recognition for Sea Clean while not only supplying customers and businesses with our cleaners but also collaborations to promote sustainability and eco-friendliness.

Are Sea Clean products suitable for use on yachts and superyachts?

Sea Clean offers a versatile range of five products tailored to meet various cleaning needs. Our solutions excel in cleaning dinghies, without the hassle of a hose and bucket, maintaining day boats during leisure time out at sea, and providing convenient touch-ups for superyachts and a solution to hose pipe bans when in restricted areas.

Additionally, Daily Wipedown effectively dissolves salt, ensuring effortless maintenance for yachts with a simple spray and wipe which is a perfect alternative to a rinse with a hose. Our Waterless wash range provides a deeper clean and wax at the same time leaving your yacht sparkling and protected from UV rays.

What does this waterless range do to right the wrongs that may be occurring in the industry?

While acknowledging the effectiveness of many cleaning products available, we recognize the environmental drawbacks associated with some.

Sea Clean stands out in its ability to preserve yacht condition while minimizing environmental impact. Our waterless range significantly reduces water pollution and scarcity issues, offering an eco-friendly alternative that's both effective and extremely convenient.

What are some facts that we should feel passionate about?

One lesser-known concern is the lack of new major reservoirs constructed in the past three decades.

This, coupled with engineered river flows and housing development, causing floods and water shortages, highlights the urgent need for sustainable water management practices.



What makes Sea Clean so unique?

Our waterless feature sets us apart in the market, providing users with innovative solutions that are both effective and environmentally conscious along with our commitment to setting up other projects to help sustain the marine industry.

A Bit More About Sea Clean's Solutions

Why they're good for you and the environment

• Easy to use & time-saving: Simple and convenient application for effortless cleaning. Quicker than

standard cleaning methods, saving you valuable time.

- Environmental impact: Reduces water pollution, contributing to a cleaner environment.
- Sustainable packaging: Packaged in recycled bottles, currently the best solution going.
- Plastic cleanup initiative: Committed to cleaning up 10,000 bottles of plastic in their first year, with plans to increase this number.
- Collaborative efforts: Working with stockists to offer unique collaboration ideas that promote sustainability.
- Cost-saving: Saves marina bills by reducing water usage.
- Versatile usage: Can be used anywhere, anytime, including at sea, in the marina, or on the dock.
- Solution for water scarcity: With predicted hot years ahead and inevitable hosepipe bans, a waterless solution is a step forward.
- **Showroom management:** You can use products in the showroom, which saves time and hassle moving boats.

Find Sea Clean on their website here: https://seaclean.uk/

Check out their Instagram here!



SPECIALIST MARINE PRODUCTS

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Big Question For Crew... So You Want To Be Wealthy?

What is wealth?

What do you think makes someone wealthy? Many people will look at someone with a big house and nice car and think they are wealthy. But the house and car show the money that person has spent, or the money they borrowed to buy those things in a lot of cases. Wealth is really the income you haven't spent. The money you haven't yet spent gives you freedom and flexibility in the future.

Real wealth is having the ability to do what you want when you want, for example, being able to retire early, or swap a job you don't enjoy for something that is lower paid but makes you

happy. Here, one of CrewFO's partners is here to take you through the ways that crew can build wealth and set themselves up for a positive future.



How Do You Build Wealth?

Building wealth takes planning, patience and restraint.

- Planning and careful thought about what you want your future to look like so you can identify the right savings vehicles for each of your different goals.
- Patience to leave your money invested long enough to benefit from compounding.
- Restraint to not buy something now that will give you pleasure in the short term so that you are able to have longer term happiness in the future.

Having money can give you control over your time, while not having control over your time can have a huge impact on your overall happiness. Options and flexibility are the best reasons to spend wisely now and save for the future.

Focus On Your Goals & Priorities

Know your own financial goals and priorities. Spend time thinking about what is really important to you and what you want your future to look like when it comes to start life after yachting. Then it can be easier to avoid being influenced by people around you whose priorities could be very different.

It is easy to spend all you make. In today's world you can buy something online with a few clicks of a mouse or just a couple of touches on your phone's screen — or even when you go out with your fellow crew after a long charter! You might find yourself surrounded by people happy to spend every penny of their money and encouraging you to do the same, but focus on your own future plans and consider what sacrifices you are willing to make now to get that greater security and flexibility in the future.



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Last

Know Your Ship! How To Fire A Rocket Parachute Flare, Safely

In our **Know Your Ship** blog with <u>Sentini Marine</u>, we cover a range of topics about keeping yourself and others safe onboard. Topics range from fire fighting to dealing with medical emergencies. In this article, it's all about **firing a rocket parachute flare.**

Scenarios where firing a rocket flare is necessary on a superyacht seems so implausible: sinking, a major fire, danger to life. But it is this misguided feeling of, 'it's never going to happen', that reduces the safety culture onboard and makes a major incident even more likely to happen.

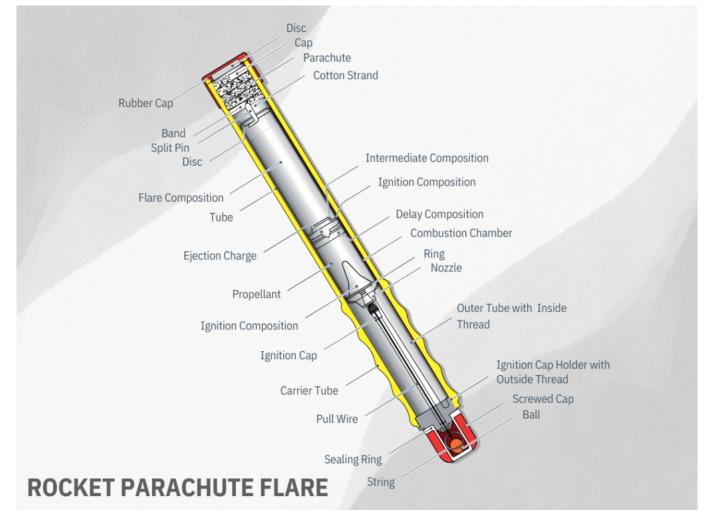
*Please note that in this article, we are using the model: Pains Wessex, Red Parachute Signal Rocket, MK8A. Other manufacturer/models may vary. Always consult the operating instructions printed on the flare itself before operating.

What's A Rocket Flare Used For?

Rocket parachute flares are used to indicate a vessel is in distress, they may not show the exact location of the vessel, but they are used to attract attention.

This is why they should only be used if another vessel, or inhabited land, is nearby, and they should ideally be fired in pairs to ensure that the need for help is understood.

Operating A Rocket Parachute Flare



WARNING: Never point the flare at another person or look into the end of it if it doesn't fire. And never fire in the vicinity of rescue helicopters.

Step 1: Take a parachute flare from its storage location and move outside onto the leeward side of the vessel/survival craft.

Step 2: Hold the flare firmly by the ribbed handle with the yellow arrows pointing upwards.

Step 3: Unscrew the red bottom cap.

Step 4: Hold the rocket vertically above your head and point away from your body ensuring your hands remain clear of the top.

Step 5: To fire the rocket, pull sharply down on the red ball (ignition line).

Things To Consider

- Do you know where the rocket flares are stored on the boat you work on?
- Would you feel confident to fire one?
- Do you know the difference between a rocket flare and a red hand-held flare?
- Do you know where to find detailed operating instructions for the brand of flares used on the boat you work on?

Attracting attention is essential to staying alive, especially if you are in a life raft! Rough seas and driving rain aren't the ideal conditions for reading the small print on the side of a flare. Familiarity with the vessel you work on and its life saving equipment, is essential, don't be passive about it. Your safety, and the safety of your crew mates, is your responsibility.

Sentini Marine supply bespoke Technical Operating Manuals and training to both the commercial shipping world and private yachts.

Find them on their website here:
 https://www.sentinimarine.com/



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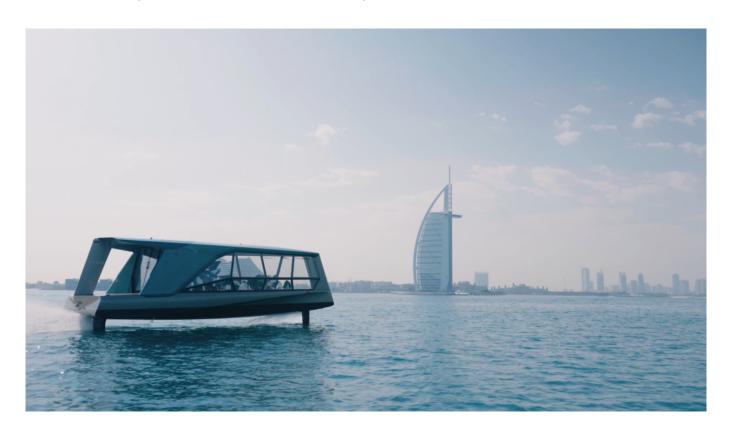
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THE ICON At Marsa Al Arab Marina: D-Marin Presents World's First Emission-Free Yacht

D-Marin, Tyde, and Madinat Jumeirah, have showcased their shared commitment to sustainability with an exclusive display of THE ICON, the world's first battery-powered, emission-free yacht which emits zero noise or pollution. It is currently showcased at Marsa Al Arab, the state-of-the-art 82-berth luxury marina operated by D-Marin.

Brought to the Gulf by The Silent Power, THE ICON is a spectacular 13.5 metre, 100 percent sustainable watercraft

that has been brought to life by Designworks, a subsidiary of the BMW Group and TYDE. Using leading technology to combine climate-friendly mobility, the vessel operates with up to 80 percent energy savings compared to conventional yachts, while maintaining a luxurious ride experience.



A Commitment To Sustainability

Experiences of the yacht are being held at Marsa Al Arab, one of four D-Marin marinas in Dubai, which offers customers exclusive member benefits within an ultra-luxury yachting setting.

Residents of Jumeirah Dar Al Masyaf, the Presidential or Royal suites at the resort's four hotels, or Jumeirah One members, are exclusively invited onboard THE ICON to experience a luxury cruise from the Marsa Al Arab Marina exploring the spectacular sights of Marsa Al Arab, Burj Al Arab and Madinat Jumeirah. This experience is paired with THE ICON's only noise

output — an orchestrated suite of ambient sounds and music, composed by Grammy and Academy Award-winning composer, Hans Zimmer.

Marsa Al Arab Marina is dedicated to D-Marin's commitment to creating sustainable marinas for present and future generations. D-Marin recently received the silver award for a consecutive year by EcoVadis, the world's most trusted provider of business sustainability ratings, which ranks D-Marin in the top quarter of leisure companies worldwide for its ESG programme.

In line with this sustainability commitment, Marsa Al Arab marina has eliminated plastic usage, uses responsible waste management practices, invests in clean energy and technology, and supports marine conservation through charitable donations to WWF.



A Few Words From Silent Power & D-Marin

Alex Rodionov, Managing Director of The Silent Power, said:

"We are delighted to have found a visionary partner in D-Marin Dubai and Madinat Jumeirah to offer this innovative and unique hospitality experience to guests in Dubai."

Selcuk Balci, Managing Director of D-Marin Dubai, said:

"Sustainability is key to all our marinas. D-Marin is driven by a commitment to providing sustainable marinas and building the foundations for a future where the marine industry aligns with environmental sustainability. This experience, based on three companies' shared passion for the environment, is testament to this sustainability commitment."

To find out more about D-Marin's Marsa Al Arab, visit here.

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Set Sail for Steady Returns: Why Now's The Perfect Time For Crew To Invest In UK Property

If your dreams involve financial freedom, passive income, or an early retirement, property investment might just be your golden ticket. And there's no better time than now to invest in UK property! One of CrewFO's partners is here to tell you why you should set course for the UK property market.



Mortgage Market Momentum

After weathering the storm of pandemic-induced economic turmoil, the mortgage market is finally showing signs of improvement. With inflation rates stabilizing and mortgage rates steadily declining, the path to property ownership is becoming more accessible. Experts predict rates could drop below 5% by the year's end, marking a significant shift in favor of aspiring homeowners and investors alike.

UK's Housing Shortage: Your Advantage

The UK faces a chronic shortage of quality housing, and that's not changing anytime soon. This means there's a high demand for rental properties, which translates to excellent rental yields for investors like you. In simpler terms, there are more tenants looking for homes than there are homes available, so you can command a good rent on your property.

Tenant Demand Surge

The demand for rental properties remains sky-high as we venture into 2024. Despite a surge in new dwellings constructed last year, there's still a glaring gap between supply and demand. Studies reveal that tenant demand in 2023 was a staggering 300% higher than in 2019. For prospective property investors, this translates to a lucrative market where rental units are in constant demand, particularly in urban hubs and revitalization zones.

Bright Forecast

Forecasts for the UK property market paint a rosy picture for investors. Projections suggest a substantial uptick in property prices by 2028, with a predicted increase of 14%. For instance, a property valued at £264,400 today could potentially soar to £301,416 by 2028. Rental values are also on the rise, with a projected 22.8% increase by 2028, including a 5% bump expected in 2024 alone. These impressive figures underscore the enduring appeal and profitability of property investment in 2024 and beyond.

Beyond London: Prime Picks for Growth

While London is a classic property investment destination, don't limit yourself to the capital. Areas like the Midlands, Manchester, and the North of England are expected to see impressive price growth. So, if you're looking for high returns, these regions are definitely worth exploring.

Get in touch with Crew FO to know more about the current UK market updates and investment opportunities. Click here!



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Electric Tenders. Where Do They Stand In The Tender Industry?

Electric power has made huge advances over a relatively short time, increasing in popularity across all sectors. Join Nigel Upton from <u>Superyacht Tenders</u> to take a look at how electric power looks set to make a major impact in the yachting industry — and potentially revolutionise the yacht tender market.



First...What Is An Electric Boat?

To clarify, an electric boat is powered by a motor relying on electricity using onboard batteries rather than the traditional internal combustion engine. It represents the sustainable choice for the future. Zero emission tenders will undoubtedly set new standards in the industry.

But why are we not seeing more of these types of boats introduced into the yacht tender market?

Many manufacturers have struggled with the transition from combustion to electric power over the years. Lack of range, power, speed, weight as well as the lengthy charging times are cited as the common issues.

Below, we will asses the pros and cons of going all electric to give you a good overview of the major considerations.

Pros?

Emission free — meaning they minimise the impact on the environment and are the sustainable choice for the future.

Running Costs - no more expensive fuel costs to consider.

Low maintenance — electric engines require minimal maintenance, with reliability vastly improved over combustion engines. No costly servicing to worry about.

Noise Levels — no more noisy diesel or petrol engines, allowing passengers a more relaxed and peaceful time on the water.

Ease of operation — press a button and go, simple as that. No need to worry about engine temperatures, gear selection, and mechanical parts.

Acceleration — instant torque from electric motors, providing impressive acceleration with no lag.

Intelligent Technology — Engines and drives can be monitored and assessed constantly anywhere in the world via an app. Providing continual feedback on the workings of the boat and systems and adjusted at the touch of a button.

Cons?

Lack of choice - the market is still developing and the choice
of boats are still limited compared to traditional options.

Limited range — still a factor especially when used at full power.

Speed deficit - overall top speed hasn't met with
expectations.

Charging time — lengthy periods to charge the batteries that results in down time on the water.

Where Do They Stand In Future?

If we focus on the smaller garage or deck tenders supplied to large yachts, ranging in size from 6-8m, I believe that the next generation of electric tenders will be perfectly suited for this role.

Crew and guest tenders need to perform endless ship to shore duties. We are now seeing some manufacturers that are quoting 200nm at a speed of 10 knots. Even at 25 knots they can cover 50nm and have enough torque to easily provide cover for Watersport duties. Surely with a practical seating layout and yacht compatibility, these types of tenders could make fantastic additions to yacht operations as a whole.

New fast chargers are significantly reducing charging time. Allowing boats now to be re-charged in 30 minutes. This is a huge step forward. If yachts are supplied with a fast charger to be fitted onboard, then its unlikely to disrupt a heavy schedule.

As technology evolves and more time and resources are devoted

to electric power, so to will the choice of boats available. Manufacturers who couldn't make the package work before will now see opportunities to go all electric.

Speed and range will continue to improve so that soon the benefits of electric tender use will almost certainly outweigh the traditional combustion power unit.

I am convinced that e boats will quickly establish themselves in this sector and I look forward to being involved in the future of the electric yacht tender market.

<u>Superyacht Tenders</u> is the place to go for your next tender — or e-tender.

For a discreet, confidential discussion as to how we can best assist you in buying, selling, or upgrading your tender, please contact Nigel Upton on nigel@superyachttenders.net

Email: info@superyachttenders.net

Phone: (London) +44 7756 867 806 <u>OR</u> (Barcelona) +34 659 556 991



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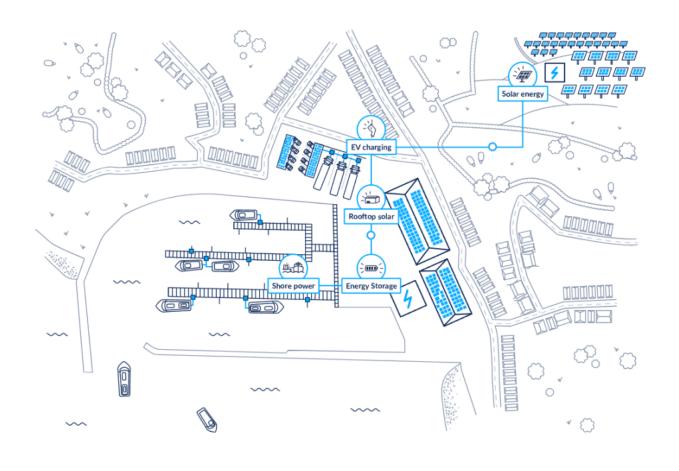
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Net Zero Marine: The Future Of Marine Power, Beginning With The UK

Great news for the UK Superyacht industry and the environment! Net Zero Marine build and operate renewable and shore power systems for the marine sector that are fully capable of operating in harsh conditions. They are rolling out zero emissions technology, and integrated marine renewables and shore power assets across the UK. This article covers their mission, ethos, and the impact they're going to have on UK marinas.

Read on as Superyacht Content speaks to Miles Cole from Net Zero Marine.



Tell Us About The Future Of Marine Power. Where Does Net Zero Marine Come In?

The future of marine power in the inland and coastal sectors will be highly reliant on both grid bought power and integrated renewables in order for organisations to achieve their net zero targets.

Net Zero Marine finance, consent, construct and operate renewable shore power systems specifically designed for the marine sector. NZM are a team with a passion for providing quality service and have developed reliable marine power systems through years of experience. That's why we design, own, maintain and operate our shorepower equipment to ensure

that it continues to provide high quality performance through its lifecycle.

What Is Your Ethos At Net Zero Marine?

We are all about displacing the use of liquid hydrocarbons and creating the zero emissions berths of the future.

NZM have a unique combination of renewable energy and maritime expertise and our ethos is to develop engineering solutions for our clients whilst driving forward the transition to Net Zero.

What Is Your Mission?

As specialist marine renewable energy providers, NZM, have been spearheading the shift to zero emissions technology in the marine sector.

What Are You Excited For?

We are especially excited to provide superyachts with clean renewable power whilst at berth!

Why Is It Important That UK Superyacht Marinas & Destinations Look To Upgrade Their Shore Power Capabilities?

How can they do it, and how is Net Zero a driving force behind this?

Shore power assets are becoming increasingly important to port and marine operators that need to reduce emissions at berth and future-proof their services for increasingly cleaner and more forward-thinking vessels. Our integrated approach provides shore power and ensures competitive pricing, maintaining price parity with marine diesel.

Would This Make Winter Berths For The UK More Viable?

NZM provide high-capacity shore power 365 24/7 ensuring that superyachts have ample power required for UK winter berthing.

What Role Is Net Zero Marine Playing For Sustainability & The Environment In The Superyacht Industry?

NZM recognise that superyachts can make an immediate impact on

their carbon footprint by plugging into clean renewable shore power whilst at berth. NZM want to support this transition away from the use of diesel and other hydrocarbons whilst at berth.

To find out more about **Net Zero Marine**, visit their website here: https://netzero-marine.com/



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