## Ten Superyacht Agents from Around the Globe

Our Superyacht cruising itineraries have become so much more diverse and adventurous. Superyachts are now travelling far and wide, keeping the captains and crew on their toes when planning their trips. Creating exciting itineraries in unvisited countries, organising compliance documents, and on top of this, an extensive list of COVID procedures to comply with before entering the country. It is all a lot to do for superyacht crew which is why the Superyacht agent has become more valuable than ever before.

With special thanks to the <u>Association of Yacht Support</u> <u>Services</u> (AYSS), we have put together a list of 10 Superyacht Agents from around the world that will be an invaluable asset when planning your next trip to a new destination.

# Our List of Ten Superyacht Agents from Around the Globe:

### 1 – Denmark



Photo by Maksym Potapenko on Unsplash

TR Shipping, Denmark – Denmark is the gateway to the Baltic Sea. With plenty of coastlines to explore, the country is ideal for superyacht cruising. TR Shipping Denmark is a superyacht agent dedicated to the yachting industry. They have a small, devoted and professional team with a fantastic working relationship with port authorities and suppliers to the maritime industry.

#### Their Services Include:

- Superyacht support
- Yachting customs and immigration clearance
- Yacht supply services
- Bunkers and lubrication oil supplies
- Technical assistance arrangements
- Freight forwarding & warehousing
- Crew changes
- Shore excursions
- Travel arrangements & ticketing
- Harbour services
- 24 hours duty services

### 2 – Egypt



Port Said - Egypt

Felix Maritime Agency, Egypt – Operating out of Port Said, declared a free zone in 1976; Felix is one of the largest Suez

canal yacht transit Maritime Agencies. They have a small, passionate team representing ship owners and captains to ensure smooth operations during their Suez Canal transit.

#### Services Include:

- Suez Canal Transit
- Crew Changes
- Bunkering Suppliers
- Provision Supplies
- Spare Parts Supply
- Shipyards and Docking
- 24 hours Support

### 3 — Caribbean



Photo by <u>Ramon Kagie</u> on <u>Unsplash</u>

<u>Dockside Management</u>, Caribbean – Established in 1990, Dockside Management is conveniently located in St. Maarten and serves the Caribbean through its network of local agents. They provide logistic support for private and charter yachts and a first-class level of service to every client, maintaining high standards and tight budget control.

#### Services Include:

- Port Services
- Banking Services
- Guest and Crew Services
- Medical Services
- Interior Provisioning Services
- Shipping Services

### 4 - New England



<u>BWA Yachting</u>, New England USA – Newport, Rhode Island, in the heart of New England, is considered the yachting hub of the Northeast Seaboard. Close to the outlying Islands of Nantucket, Martha's Vineyard and Block Island, it is an appealing port of call for crew and their owners/guests. BWA Yachting provides concierge and marine agency services to the superyacht industry in Rhode Island and New England. BWA aims to support the increasingly complex and demanding role of the captain and crew. Their ethos is to be there from start to finish, from planning to implementing every aspect of your trip to New England.

#### Services Include:

- Accommodation
- Banking/APA
- Berth Reservations
- Clearance in/out- customs, immigration and visa assistance
- Interior Services
- Executive Transportation/Private charters
- Freight forwarding and Import ship spares
- Part sourcing
- Pilotage
- Provisioning
- Shoreside support

### 5 – Australia



Cairns, Australia

<u>Carter Marine</u>, Australia – Located in Cairns, this is the gateway to the Great Barrier Reef and offers an ideal base for superyachts, Owners, Guests and Crew. Carter Marine Agencies offer an independent, professional and confidential service to luxury yachts of all sizes. Their team is extremely experienced in all facets of luxury yacht agency and concierge services. They also have a good support network across the Papua New Guinea, Asia and South Pacific regions.

#### Services Include:

- Australian Customs and Quarantine clearances
- Berthing reservations and requirements
- Port service requirements including Vessel Traffic Management & Pilotage
- Crew visas, crew clearances
- Cruising permits
- Australian tax requirements & chartering information
- Freight forwarding and Customs clearances of incoming freight
- Ship and engine repairs
- Ship provisioning
- Medical assistance
- Agency assistance in other Australian ports
- Local knowledge and professional, personalised smiling service

### 6 – New Zealand



Auckland, New Zealand

Integrated Marine Group, New Zealand – New Zealand is a bucket-list destination for almost everyone. If you have the ambition to travel there and have a passion for yachting, you will feel right at home in this beautiful destination. Integrated Marine Group is a highly experienced team of marine professionals, providing support for every facet of your superyacht operational cruising program through to the most complex of refit or repair programs.

#### Services Include:

- Yacht Repair & Refit
- Shore Support and Yacht Agency
- Logistics Support
- Parts and Equipment Supply
- Destination Tours and Itineraries

### 7 – South Africa



Photo by Del Shipping

Del Shipping & Trading, South Africa – There aren't an enormous amount of Superyachts that are brave enough to venture down to South Africa, but those who do will be in for a treat. The city of Cape Town was voted "best city in the world" by the readers of the Telegraph Awards again in 2019. Del Shipping & Trading act as agents in all major ports of South Africa. Their experienced personnel offer a dedicated and professional 24-hour service to superyacht visiting this unique destination.

#### Services Include:

- Port agency, Immigration clearance
- Crew transfers
- Specialised tours, travel and hotel arrangements
- VIP protection & Transport

- Provisioning
- Repair services
- Docking & Bunkering
- Freight forwarding

### 8 – Maldives



Photo by Colin Watts on Unsplash

Maldives Yacht Support, Maldives – The Maldives are a beautiful array of islands randomly scattered in the Indian Ocean. These beautiful waters have many superyachts stopping in. Maldives Yacht Support deliver a range of quality assured services from the initial stages of planning the yacht's stay until departure. They tailor each service to the client's individual needs, handling a single port call or a last-minute request to a concierge specialist.

#### Services Include:

- Port agency and immigration clearance
- Crew transfers
- Specialised tours, travel and hotel arrangements
- VIP protection & Transport
- Provisioning
- Repair services
- Docking & Bunkering
- Freight forwarding

### 9 – Seychelles

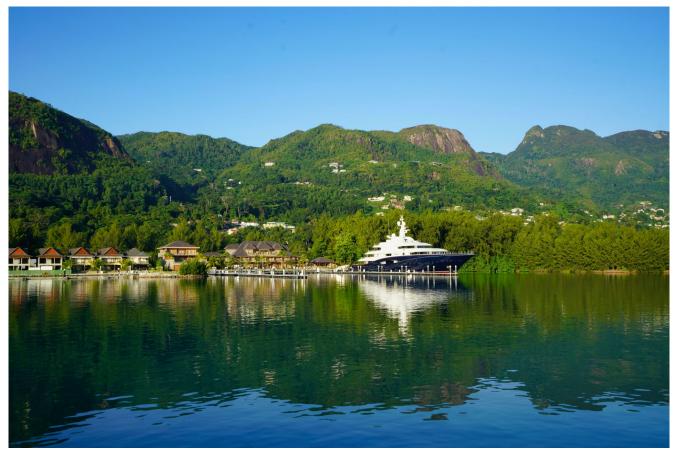


Photo by Miriam Eh on Unsplash

Hunt, Deltel & Co. Ltd, Seychelles – Seychelles covers over 100 islands spread over a sea area of half a million square miles. Hunt, Deltel & Co was formed in 1937 and is a Seychelles registered and owned company. They have been at the forefront of promoting Seychelles as a superyacht destination and have handled most vessels visiting in recent years.

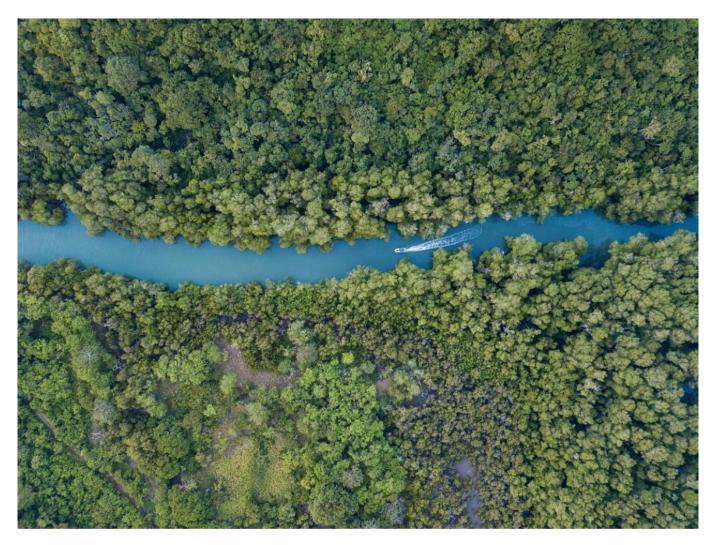
#### Services Include:

- Arrival and Departure Clearance
- Charter Licence
- Bunkering
- Berthing and Anchorages
- Spares and Delivery
- Flag Registration

### 10 – Costa Rica



#### **peninsulapapagayo** Peninsula Papagayo



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Marina Papagayo, Costa Rica – Marina Papagayo is on the North Pacific coast of Costa Rica in Bahia Culebra. It is one of the largest and most sheltered bodies of water in the province of Guanacaste. Marina Papagayo offers a convenient location for yachts staging voyages to World Heritage site Isla del Coco, the Galapagos Islands and destinations to and from the South Pacific. This fully operational deep-water marina is part of Peninsula Papagayo, offering a selection of amenities for travelling yachts, including slips to accommodate superyachts up to 280' in length.

#### Services Include:

- Dockage
- Fuel
- Concierge Services
- Crew Amenities including pool, gym, crew lounge, bar & restaurant, bath suites & wifi+

For the latest news on the Superyacht Industry, click <u>here</u>.